** PUBLIC DISCLOSURE COPY **

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Open to Public

Department of the Treasury

▶ Do not enter social security numbers on this form as it may be made public.

Internal Revenue Service Information about Form 990 and its instructions is at www.irs.gov/form990.

A For the 2016 calendar year, or tax year beginning JUL 1, 2016 and ending JUN 30, and ending JUN 30, 2017

6 Inspection

OMB No. 1545-0047

| В | Check if applicable | C Name of organization | | D Employer identific | cation number | | | | | |
|--|---------------------|---|--|--|-----------------------------|--|--|--|--|--|
| | Addres | | | | | | | | | |
| | change Name | The Opportunity Alliance | - 01 0 | 274725 | | | | | | |
| | change Initial | <u> </u> | D / '1 | + | | | | | | |
| H | return Final | , | Room/suite | | | | | | | |
| | return/ termin- | 50 Lydia Lane | | (207 | | | | | | |
| | ated Ameno | City or town, state or province, country, and ZIP or foreign postal code | | G Gross receipts \$ 27,492,876. | | | | | | |
| | return | South Fortraid, ME 04100 | | H(a) Is this a group re | | | | | | |
| | tion pendin | F Name and address of principal officer: TETIGET 0: TET PTITE | for subordinates? Yes X No | | | | | | | |
| | • | same as C above | | H(b) Are all subordinates in | | | | | | |
| | | empt status: X 501(c)(3) 501(c) () | or 527 | ⊣ , | list. (see instructions) | | | | | |
| _ | | e: www.opportunityalliance.org | 1. 1/ | H(c) Group exemption number ► of formation: 1965 M State of legal domicile: ME | | | | | | |
| | | organization: Corporation Trust Association X Other ► | L Year | of formation: 1965 N | State of legal domicile; ME | | | | | |
| P | | Summary | a form | na our aomm | uniter her | | | | | |
| Activities & Governance | | Briefly describe the organization's mission or most significant activities: $rac{	extsf{Trans}}{	extsf{Iive}}$ | | ing our commi | unity by | | | | | |
| rna | 2 | Check this box if the organization discontinued its operations or dispose | sed of mor | e than 25% of its net as | sets. | | | | | |
| ove. | 3 | Number of voting members of the governing body (Part VI, line 1a) | umber of voting members of the governing body (Part VI, line 1a) | | | | | | | |
| <u>ت</u> ~ | 4 | Number of independent voting members of the governing body (Part VI, line 1b) | | | 18 | | | | | |
| es 8 | 5 | Total number of individuals employed in calendar year 2016 (Part V, line 2a) | | 5 | 598 | | | | | |
| Ϋ́Ε | 6 | Total number of volunteers (estimate if necessary) | | 6 | 153 | | | | | |
| ∕cti | | Total unrelated business revenue from Part VIII, column (C), line 12 | | | 0. | | | | | |
| _ | b | Net unrelated business taxable income from Form 990-T, line 34 | | 7b | 0. | | | | | |
| | | | Prior Year | Current Year | | | | | | |
| <u>e</u> | 8 | Contributions and grants (Part VIII, line 1h) | | 15,946,734. | 14,883,215. | | | | | |
| enc | 9 | Program service revenue (Part VIII, line 2g) | | 11,202,123. | 10,704,736. | | | | | |
| Revenue | 10 | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | | 526,377. | 836,038. | | | | | |
| - | 11 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | -275,323. | -117,743. | | | | | |
| | | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 27,399,911. | 26,306,246. | | | | | |
| | | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | 455,776. | 603,527. | | | | | |
| | 1 | Benefits paid to or for members (Part IX, column (A), line 4) | 1 | 0. | 10 006 600 | | | | | |
| ses | 15 | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | 19,537,873. | 18,986,690. | | | | | |
| Expenses | 16a | Professional fundraising fees (Part IX, column (A), line 11e) Total fundraising expenses (Part IX, column (D), line 25) 224, 35 | | 0. | 0. | | | | | |
| Ϋ́ | b | | | 7 510 715 | 7 222 522 | | | | | |
| _ | 17 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 7,519,715. | 7,233,522. | | | | | |
| | | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 27,513,364. | 26,823,739. | | | | | |
| <u>_ v</u> | 19 | Revenue less expenses. Subtract line 18 from line 12 | | | -517,493. | | | | | |
| Net Assets or Fund Balances | | T. I. (D. IV.); 40) | Be | eginning of Current Year 14,168,993. | End of Year 12,953,475. | | | | | |
| SSE | 20 | Total assets (Part X, line 16) | | 9,279,853. | 8,470,334. | | | | | |
| let / | 21 | Total liabilities (Part X, line 26) | | 4,889,140. | 4,483,141. | | | | | |
| P | 22 art II | Net assets or fund balances. Subtract line 21 from line 20 | | 4,000,140. | 4,403,141. | | | | | |
| | | Ities of perjury, I declare that I have examined this return, including accompanying schedule: | s and statem | nents, and to the hest of my | knowledge and belief it is | | | | | |
| | • | t, and complete. Declaration of preparer (other than officer) is based on all information of wh | | | , momouge and soner, it is | | | | | |
| a and some some configuration of proper of Control and Control and Information of Which proper of the any knowledge. | | | | | | | | | | |
| Sign | | Signature of officer | | Date | | | | | | |
| Hei | | ▲ Michael J. Tarpinian, President & CEO | | | | | | | | |
| | | | | | | | | | | |
| | | Print/Type preparer's name Preparer's signature | I | Date Check | PTIN | | | | | |
| Pai | d | Barbara J. McGuan, CPA Barbara J. McGua | an, C | 11/14/17 if self-employed | P00219457 | | | | | |
| Pre | parer | Firm's name Berry Dunn McNeil & Parker, LLC | | Firm's EIN | 01-0523282 | | | | | |
| Use | Only | Firm's address P.O. Box 1100 | | | | | | | | |
| | | Portland, ME 04104-1100 | | Phone no. (2 | | | | | | |
| Ма | y the IF | S discuss this return with the preparer shown above? (see instructions) | | | X Yes No | | | | | |

| Pai | t III Statement of Program Service Accomplishments |
|---------------|--|
| | Check if Schedule O contains a response or note to any line in this Part III |
| 1 | Briefly describe the organization's mission: |
| | Transforming our community by helping people in need build better lives. |
| | <u> </u> |
| | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the |
| | prior Form 990 or 990-EZ? |
| | If "Yes," describe these new services on Schedule O. |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? |
| | If "Yes," describe these changes on Schedule O. |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and |
| | revenue, if any, for each program service reported. |
| 4a | (Code:) (Expenses \$ 5,491,638. including grants of \$ 385,036.) (Revenue \$ 2,667,976.) Service Area 1: Children and Family Services and Supports |
| | Dervice filed 1. enriquent and ramily bervices and supports |
| | This area includes all of our early childhood development programming, |
| | our home visiting programming for expectant parents and the parents of |
| | toddlers, and our nutrition programming. |
| | |
| | -Early Head Start: a free family visiting program for qualifying |
| | families. "Parent Partners" make weekly home visits to pregnant |
| | mothers, and children age 0-3 and their families. |
| | -Head Start: a program that provides all children with a safe nurturing |
| | environment while supporting parents while they identify and meet their |
| 4b | (Code:) (Expenses \$ 12,149,496 • including grants of \$) (Revenue \$ 5,490,351 •) |
| | Service Area 2: Mental Health and Co-occurring Mental Health and |
| | Substance Use Disorder Treatment |
| | |
| | This area includes our adult mental health services, our children and |
| | youth mental health services, our residential treatment programming, |
| | and our crisis services. |
| | Children & Youth Mental Health Services: |
| | |
| | -Children's Case Management: Case managers help to coordinate and |
| | advocate for needed mental health, educational, legal, financial and |
| | supportive services for children and youth ages birth to 21 years. |
| 4c | (Code:) (Expenses \$ 5,832,976 • including grants of \$ 218,491 •) (Revenue \$ 2,546,409 •) |
| | Service Area 3: Family and Community Supports |
| | Darronting Education, provided individual deaching for parents |
| | -Parenting Education: provides individual coaching for parents, conducts trainings for parents and educators, and supports a variety of |
| | initiatives to improve parenting. |
| | |
| | -Parents as Partners: Parents who have navigated the state's child |
| | protective system successfully reunifying with their children, act as |
| | advocates and provide support to parents currently engaged in the |
| | system and attempting to reunify with their children. |
| | Demont Government Gove |
| | -Parent Coaching: Parent Coaches work with parents to customize a |
| 4d | Other program services (Describe in Schedule O.) |
| 40 | (Expenses \$ including grants of \$) (Revenue \$) Total program service expenses ► 23,474,110. |
| +€ | Form 990 (2016) |

Part IV Checklist of Required Schedules

| | | | Yes | No |
|-----|--|-----|-----|----|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| | public office? If "Yes, " complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| | during the tax year? If "Yes," complete Schedule C, Part II | 4 | X | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | X |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III | 8 | | Х |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | X |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | Х |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | X | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| С | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | |
| | Part X, line 16? If "Yes, " complete Schedule D, Part IX | 11d | | Х |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | X | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | 37 |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | | X |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII | 12a | | Х |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | X | |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | 37 |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | X |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | | | 37 |
| | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | X |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | | | v |
| 4- | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | X |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | v |
| 40 | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | X |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | 40 | Х | |
| 10 | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | Λ | |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | 40 | | Х |
| | complete Schedule G, Part III | 19 | | Λ |

Form **990** (2016)

Part IV Checklist of Required Schedules (continued)

| | | | Yes | No |
|-------------|---|-----|-----|----|
| 20 a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | X | |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | X | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | Х | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No", go to line 25a | 24a | Х | 77 |
| | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | Х |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | ٦, |
| | any tax-exempt bonds? | 24c | | X |
| | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | X |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | Х |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | 051 | | х |
| 00 | Schedule L, Part I | 25b | | Α. |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | | | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II | 26 | | x |
| 27 | complete Schedule L, Part II Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | 20 | | |
| 21 | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | |
| | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | х |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | Х |
| | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | Х | |
| | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | | | |
| | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | Х |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | Х | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | Х |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | |
| | If "Yes," complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | |
| | Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | |
| | Part V, line 1 | 34 | Х | |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | Х | |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | Х | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | 37 |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | v |
| 00 | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | X |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | Х | |
| | Note. All Form 990 filers are required to complete Schedule O | 38 | | |

Part V Statements Regarding Other IRS Filings and Tax Compliance

| | Check if Schedule O contains a response or note to any line in this Part V | | | | Ш | | | |
|-----|---|---------------------------|----------|-----|------------|--|--|--|
| | | | | Yes | No | | | |
| | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | 1a 241 | _ | | | | | |
| | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | 1b (| 4 | | | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and re- | | | 37 | | | | |
| _ | (gambling) winnings to prize winners? | I | 1c | X | | | | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | 2a 598 | | | | | | |
| | | | | | | | | |
| р | If at least one is reported on line 2a, did the organization file all required federal employment tax return. | | 2b | X | | | | |
| 2- | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions | | 2- | | Х | | | |
| | Did the organization have unrelated business gross income of \$1,000 or more during the year? If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule | | 3a 3b | | | | | |
| | At any time during the calendar year, did the organization have an interest in, or a signature or other a | | 30 | | | | | |
| 44 | financial account in a foreign country (such as a bank account, securities account, or other financial | | 4a | | х | | | |
| h | If "Yes," enter the name of the foreign country: | account)? | 44 | | | | | |
| D | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A | ccounts (FRAR) | | | | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | 5a | | х | | | |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction at any time during the tax year? | | 5b | | X | | | |
| | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | | 5c | | | | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | | - 50 | | | | | |
| ou | any contributions that were not tax deductible as charitable contributions? | | 6a | | х | | | |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribut | | | | | | | |
| - | were not tax deductible? | _ | 6b | | | | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | 0.0 | | | | | |
| а | 65-5 | | | | | | | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | | | | | | |
| | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required | | | | | | | |
| | to file Form 8282? | | | | | | | |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | | | | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of | ontract? | 7e | | X | | | |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contr | act? | 7f | | X | | | |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Fo | orm 8899 as required? | 7g | | | | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization | ation file a Form 1098-C? | 7h | | | | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained | by the | | | | | | |
| | sponsoring organization have excess business holdings at any time during the year? | | 8 | | | | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | | | | | |
| а | | | 9a | | | | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | | 9b | | | | | |
| 10 | Section 501(c)(7) organizations. Enter: | l I | | | | | | |
| | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | - | | | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | | | | |
| 11 | Section 501(c)(12) organizations. Enter: | L., I | | | | | | |
| | Gross income from members or shareholders | 11a | - | | | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | 441. | | | | | | |
| 10- | amounts due or received from them.) | 11b | 40- | | | | | |
| | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | 12b | 12a | | | | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 120 | 1 | | | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. Is the organization licensed to issue qualified health plans in more than one state? | | 13a | | | | | |
| а | Note. See the instructions for additional information the organization must report on Schedule O. | | isa | | | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | | | | | |
| IJ | organization is licensed to issue qualified health plans | 13b | | | | | | |
| • | Enter the amount of reserves on hand | 13c | | | | | | |
| | | 100 | 14a | | Х | | | |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule | | 14b | | _ <u>-</u> | | | |
| | 11 100, That it mod a 1 offit 120 to report these payments: If they provide an explanation in contents | | | 990 | (2016) | | | |

632005 11-11-16

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| | Check if Schedule O contains a response or note to any line in this Part VI | | | X |
|-----|---|---------|------|-----|
| Sec | tion A. Governing Body and Management | | | |
| | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year 18 | | | 110 |
| | If there are material differences in voting rights among members of the governing body, or if the governing | 1 | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent 1b | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | 1 | | |
| | officer, director, trustee, or key employee? | 2 | | Х |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | | | |
| | of officers, directors, or trustees, or key employees to a management company or other person? | 3 | | Х |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | Х |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | Х |
| 6 | Did the organization have members or stockholders? | 6 | | Х |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or | | | |
| | more members of the governing body? | 7a | | Х |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or | | | |
| | persons other than the governing body? | 7b | | Х |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | | | |
| а | The governing body? | 8a | Х | |
| b | Each committee with authority to act on behalf of the governing body? | 8b | Х | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | | | |
| | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | Х |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) | | | |
| | | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | | Х |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | X | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | X | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | X | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes, " describe | | | |
| | in Schedule O how this was done | 12c | X | |
| 13 | Did the organization have a written whistleblower policy? | 13 | X | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | X | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| | The organization's CEO, Executive Director, or top management official | 15a | Х | |
| b | Other officers or key employees of the organization | 15b | | Х |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | | | |
| | taxable entity during the year? | 16a | | X |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's | | | |
| | exempt status with respect to such arrangements? | 16b | | |
| Sec | tion C. Disclosure | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ►ME | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) | availab | ole | |
| | for public inspection. Indicate how you made these available. Check all that apply. | | | |
| | X Own website Another's website X Upon request Other (explain in Schedule O) | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and | d finan | cial | |
| _ | statements available to the public during the tax year. | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records: | | | |
| | Dawn Ouellette - (207) 523-5021 | | | |
| | 50 Lydia Lane, South Portland, ME 04106 | | | |

Form **990** (2016)

Form 990 (2016)

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

ot Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) | (B) | l | X1112C | ((| | про | nou | (D) | (E) | (F) |
|---------------------------------|--|------------------|-----------------------|----------------------|-----------------------|--|------|--|--|---|
| Name and Title | Average hours per | box, | not c , unle | Pos heck ss pe | ition more rson | than is bot | h an | Reportable compensation | Reportable compensation | Estimated amount of |
| | week (list any hours for related organizations below line) | stee or director | Institutional trustee | Officer p | | Highest compensated the highes | | from the organization (W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | other compensation from the organization and related organizations |
| (1) Thomas W. Saturley | 3.00 | | | 37 | | | | 0 | 0 | 0 |
| Chair | 2 00 | Х | | Х | | | | 0. | 0. | 0. |
| (2) Dan Hunter | 3.00 | ,, | | ,, | | | | | 0 | 0 |
| Treasurer | 4 00 | Х | _ | Х | _ | | | 0. | 0. | 0. |
| (3) Marc Doyon | 4.00 | ,, | | ,, | | | | | 0 | 0 |
| Secretary | 1 50 | Х | | Х | | | | 0. | 0. | 0. |
| (4) Anita Chandler | 1.50 | ,, | | | | | | | 0 | 0 |
| Trustee | 0.05 | Х | _ | | _ | | | 0. | 0. | 0. |
| (5) Barbara T. Schneider | 0.05 | Х | | | | | | 0. | 0. | 0. |
| Trustee | 2.00 | Δ | _ | | _ | | | 0. | 0. | 0. |
| (6) Chris Jerome | 2.00 | Х | | | | | | 0. | 0. | 0. |
| Trustee | 1.00 | Δ | | | | | | 0. | 0. | <u> </u> |
| (7) Colette Twigg-Rowse Trustee | 1.00 | Х | | | | | | 0. | 0. | 0. |
| (8) Jane Harmon | 2.00 | Λ | \vdash | | \vdash | \vdash | | 0. | 0 • | |
| Trustee | 2.00 | Х | | | | | | 0. | 0. | 0. |
| (9) Jim Vachon | 1.00 | | | | \vdash | | | 0. | 0. | |
| Trustee | 1.00 | х | | | | | | 0. | 0. | 0. |
| (10) Tim Soley | 2.50 | | \vdash | | | | | | • | |
| Trustee | 1.00 | х | | | | | | 0. | 0. | 0. |
| (11) Tom Smith | 1.00 | | \vdash | | | \vdash | | | | |
| Trustee | | Х | | | | | | 0. | 0. | 0. |
| (12) Cynthia Tayman-Veroneau | 1.00 | | | | | | | | | |
| Trustee | | Х | | | | | | 0. | 0. | 0. |
| (13) Rebecca Bloch, MD | 2.00 | | | | | | | | | |
| Trustee | | Х | | | | | | 0. | 0. | 0. |
| (14) Sarah Coupe | 1.00 | | | | | | | | | |
| Trustee | 0.10 | Х | | | | | | 0. | 0. | 0. |
| (15) Ann Courtney | 1.50 | | | | | | | | | |
| Trustee | | Х | L_ | L | L_ | L | L | 0. | 0. | 0. |
| (16) Laura Marceau | 4.50 | | | | | | | | | |
| Past Policy Council Liaison | | Х | | | | | | 0. | 0. | 0. |
| (17) Abusana Micky Bondo | 1.00 | | | | | | | | | _ |
| Trustee | | Х | | | | | | 0. | 0. | 0. |
| 632007 11-11-16 | | | | | | | | | | Form 990 (2016) |

632007 11-11-16

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| Following 2016) The Opportunity Militaines 01 02/4/25 | | | | | | | - 1 | age c | | | | | |
|---|--|--|-----------------------|--------------------|---------------------|----------------|--------|---------------------------------|-------------------|-------|----------|------------------|------------|
| Part VII Section A. Officers, Directors, Trus | ployees, and Highest Compensated Employees (continued) | | | | | | | | | | | | |
| (A) | (B) | | | (0 | C) | | | (D) | (E) | | (F) | | |
| Name and title | Average | (do | | Pos | | than | one | Reportable | Reportable | , | Es | stimate | ed |
| | hours per | box | , unle | ss pe | rson | is bot | h an | compensation | compensation | | an | nount | of |
| | week | - | cer ar | ia a a | a director/trustee) | | itee) | from | from related | | | other | |
| | (list any hours for | director | | | | | | the | organization | | | pensa | |
| | related | or d | tee | | | sated | | organization (W-2/1099-MISC) | (W-2/1099-MI | SC) | | om the anizat | |
| | organizations | Institutions lated highest compensated employee employee former f | | (***2/1099*181100) | | | _ | d relat | | | | | |
| | below | dualt | ntiona | _ | nploy | st co | | | | | | anizati | |
| | line) | Individual trustee or | Institutional trustee | Officer | Key employee | Highe emplo | Form | | | | | | |
| (18) Jeanne Hulit | 1.00 | | | | _ | | | | | | | | |
| Trustee | | Х | | | | | | 0. | | 0. | | | 0. |
| (19) Marie-Christine Simbizi | 2.00 | | | | | | | | | | | | |
| Trustee | | Х | | | | | | 0. | | 0. | | | 0. |
| (20) Michael J. Tarpinian | 40.00 | | | | | | | | | | | | |
| President & CEO | 1.00 | 1 | | Х | | | | 209,207. | | 0. | 2 | 2,3 | 29. |
| (21) Dawn Ouellette | 40.00 | | | | | | | | | | | | |
| Chief Financial Officer | | 1 | | X | | | | 102,904. | | 0. | 2 | 6,7 | 61. |
| (22) Joseph Everett | 40.00 | | | | | | | | | | | | |
| Chief Operating Officer | | | | | | X | | 124,747. | | 0. | 1 | 3,1 | 24. |
| (23) Janet Laflamme | 40.00 | | | | | | | | | _ | | | |
| SVP of Human Resources | | | | | | Х | | 109,249. | | 0. | 1 | 1,9 | <u>37.</u> |
| (24) Christine Stelling | | | | _ | | | | | | | | | |
| SVP of Development | | | | | | Х | | 100,977. | . 0. | | 0. 21,93 | | 30. |
| | | | | | | | | | | | | | |
| | | | _ | | _ | | _ | | | | | | |
| | | | | | | | | | | | | | |
| 4b Cub total | | | | | | | | 647,084. | | 0. | 9 | 6,0 | 81 |
| 1b Sub-total c Total from continuation sheets to Part V | | | | | | | | 0. | | 0. | | 0,0 | 0. |
| d Total (add lines 1b and 1c) | | | | | | | | 647,084. | | 0. | 9 | 6,0 | |
| Total number of individuals (including but r | | | | | | | | | 000 of roportab | | | 0,0 | <u></u> |
| compensation from the organization | iot iiiriited to ti | 1036 | ilott | su ai | DOV | c) wi | 10 16 | scewed more than \$100 | ,,000 or reportab | ne . | | | 5 |
| compensation from the organization | | | | | | | | | | | | Yes | No |
| 3 Did the organization list any former officer, | director, or tru | ıste | e. ke | ev er | npla | ovee | ork | nighest compensated e | mplovee on | | | | |
| line 1a? If "Yes," complete Schedule J for s | | | | - | | - | | | | | 3 | | Х |
| • | | | | | | | | | | | | | |
| · · · · · · · · · · · · · · · · · · · | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual | | | | | | | 4 | Х | | | | |
| | 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services | | | | | | | | | | | | |
| rendered to the organization? If "Yes," con | | | | | • | | | | | | 5 | | Х |
| Section B. Independent Contractors | | | | | | | | | | | | | |
| 1 Complete this table for your five highest co | mpensated in | depe | ende | ent c | onti | racto | ors tl | hat received more than | \$100,000 of con | npens | ation | from | |
| the organization. Report compensation for | | | | | | | | | | | | | |
| (A) | | | | | | | | (B) | | | ((| C) | |

| (A) Name and business address | (B) Description of services | (C) Compensation |
|---|--|---------------------|
| Name and business address | Description of services | Compensation |
| SWS Contracting | | |
| 15 Karen Avenue, Windham, ME 04062 | Builder | 157,520. |
| Heat Doctor LLC | | |
| 14 Caddie Lane, Portland, ME 04103 | Heating | 111,740. |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| 2 Total number of independent contractors (including but not limited to the | ose listed above) who received more than | |

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\$100,000 of compensation from the organization

Page 9 Form 990 (2016) Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (**D**) Revenue excluded from tax under (B) (C) Related or Unrelated Total revenue exempt function business sections 512 - 514 revenue revenue Contributions, Gifts, Grants and Other Similar Amounts 622,711 1 a Federated campaigns **b** Membership dues 1b 174,989. c Fundraising events d Related organizations 1d 11,731,600. e Government grants (contributions) f All other contributions, gifts, grants, and similar amounts not included above 2,353,915. 147,595. g Noncash contributions included in lines 1a-1f: \$ 14,883,215. h Total. Add lines 1a-1f Business Code Program Service Revenue 2 a MaineCare & misc other programs 624100 9,616,647 9,616,647 b Client Rent 624100 818,769 818,769 c DHHS Room & Board 624100 269,320 269,320 f All other program service revenue 10,704,736. g Total. Add lines 2a-2f Investment income (including dividends, interest, and 16,179 16,179 other similar amounts) 4 Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (ii) Personal 6 a Gross rents **b** Less: rental expenses c Rental income or (loss) **d** Net rental income or (loss) ... (i) Securities (ii) Other 7 a Gross amount from sales of 1,888,746. assets other than inventory b Less: cost or other basis 1,068,887 and sales expenses 819,859 c Gain or (loss) 819,859 819,859. d Net gain or (loss) 8 a Gross income from fundraising events (not Revenue 174,989. of including \$ contributions reported on line 1c). See Part IV, line 18 a Other **b** Less: direct expenses 117,743 c Net income or (loss) from fundraising events -117,743 -117,743. 9 a Gross income from gaming activities. See Part IV, line 19 a **b** Less: direct expenses c Net income or (loss) from gaming activities ... 10 a Gross sales of inventory, less returns and allowances **b** Less: cost of goods sold **c** Net income or (loss) from sales of inventory Miscellaneous Revenue **Business Code** 11 a b d All other revenue

718,295.

26,306,246.

10,704,736.

e Total. Add lines 11a-11d

Total revenue. See instructions.

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX (D) (C) Do not include amounts reported on lines 6b, Program service expenses Total expenses Management and general expenses Fundraising 7b, 8b, 9b, and 10b of Part VIII. expenses Grants and other assistance to domestic organizations 385,036 385,036. and domestic governments. See Part IV, line 21 Grants and other assistance to domestic individuals. See Part IV, line 22 218,491 218,491. Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, 361,201. 361,201. trustees, and key employees Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 14,673,648. 12,756,761. 1,708,785. 208,102. Other salaries and wages 7 Pension plan accruals and contributions (include 228,770. 180,162. 41,555 7,053. section 401(k) and 403(b) employer contributions) 254,903. 28,808. 2,474,850. 2,191,139. Other employee benefits 9 155,874. 1,248,221. 1,076,005. 16,342. Payroll taxes 10 Fees for services (non-employees): 11 a Management 68,669. 845. 67,824. Legal 91,575. 91,575. Accounting Lobbying Professional fundraising services. See Part IV, line 17 Investment management fees _____ Other, (If line 11g amount exceeds 10% of line 25, 1,539,423. 1,370,372. 167,409. 1,642. column (A) amount, list line 11g expenses on Sch O.) 16,366. 3,676. 2,000. 22,042. Advertising and promotion 12 814,347. 669,549. 111,232. 33,566. 13 Office expenses Information technology 14 15 Royalties 1,812,624. 1,790,790. 16,025. 5,809. 16 Occupancy 310,494. 287,067. 23,226. 201. 17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 36,240. 159,196. 122,567. 389. Conferences, conventions, and meetings 19 227,566. 216,101. 11,465. 20 Payments to affiliates 21 506,889. 495,199. 11,690. Depreciation, depletion, and amortization 22 214,908. 195,724. 17,707. 1,477. 23 Other expenses. Itemize expenses not covered 24 above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) Client Expenses 1,063,586. 1,038,085. 4,501. 21,000. PNMI Tax 310,336. 310,336. 76,579. 66,932. Payroll Processing Fee 8,803. 844. 15,288 86,583. d Miscellaneous 31,539. -102,834. e All other expenses Total functional expenses. Add lines 1 through 24e 26,823,739. 23,474,110. 3,125,230. 224,399. 25 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720)

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| Pa | rt X | Balance Sheet | | | | | |
|-----------------------------|------|--|-------------|----------------------------|---------------------------------|-----|---------------------------|
| | | Check if Schedule O contains a response or note | e to an | y line in this Part X | | | X |
| | | | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | | | 263,721. | 1 | 223,730. |
| | 2 | Savings and temporary cash investments | | | 1,915,542. | 2 | 685,780. |
| | 3 | Pledges and grants receivable, net | | | 1,805,070. | 3 | 1,146,711. |
| | 4 | Accounts receivable, net | | | 787,328. | 4 | 988,756. |
| | 5 | Loans and other receivables from current and fo | | | | | |
| | | trustees, key employees, and highest compensa | | | | | |
| | | Part II of Schedule L | | | | 5 | |
| | 6 | Loans and other receivables from other disqualif | ied pe | rsons (as defined under | | | |
| | | section 4958(f)(1)), persons described in section | 4958(| c)(3)(B), and contributing | | | |
| | | employers and sponsoring organizations of sect | ion 50 | 1(c)(9) voluntary | | | |
| ţ | | employees' beneficiary organizations (see instr). | Comp | lete Part II of Sch L | | 6 | |
| Assets | 7 | Notes and loans receivable, net | | | 8,528. | 7 | 507,494. |
| ğ | 8 | Inventories for sale or use | | | | 8 | |
| | 9 | Prepaid expenses and deferred charges | | | 286,863. | 9 | 184,405. |
| | 10a | Land, buildings, and equipment: cost or other | | | | | |
| | | basis. Complete Part VI of Schedule D | 10a | 13,577,351. | | | |
| | b | Less: accumulated depreciation | | 13,577,351. | 8,615,225. | 10c | 7,465,361. |
| | 11 | Investments - publicly traded securities | 351,553. | 11 | 7,465,361. 1,504,461. | | |
| | 12 | Investments - other securities. See Part IV, line 1 | | | | 12 | |
| | 13 | Investments - program-related. See Part IV, line 1 | | | | 13 | |
| | 14 | Intangible assets | | | 14 | | |
| | 15 | Other assets. See Part IV, line 11 | 135,163. | 15 | 246,777. | | |
| | 16 | Total assets. Add lines 1 through 15 (must equa | 14,168,993. | 16 | 12,953,475. | | |
| | 17 | Accounts payable and accrued expenses | | | 1,945,232. | 17 | 2,099,516. |
| | 18 | Grants payable | | 18 | | | |
| | 19 | Deferred revenue | | | 445,095. | 19 | 809,988. |
| | 20 | Tax-exempt bond liabilities | | | 3,639,166. | 20 | 3,485,523. |
| | 21 | Escrow or custodial account liability. Complete F | | | | 21 | |
| S | 22 | Loans and other payables to current and former | office | s, directors, trustees, | | | |
| Liabilities | | key employees, highest compensated employee | s, and | disqualified persons. | | | |
| abi | | Complete Part II of Schedule L | | | | 22 | |
| = | 23 | Secured mortgages and notes payable to unrela | | | 2,562,852. | 23 | 1,108,472. |
| | 24 | Unsecured notes and loans payable to unrelated | third | parties | | 24 | |
| | 25 | Other liabilities (including federal income tax, pay | | | | | |
| | | parties, and other liabilities not included on lines | 17-24 |). Complete Part X of | | | |
| | | Schedule D | | | 687,508. | 25 | 966,835. |
| | 26 | Total liabilities. Add lines 17 through 25 | | | 9,279,853. | 26 | 8,470,334. |
| | | Organizations that follow SFAS 117 (ASC 958) |), chec | k here X and | | | |
| es | | complete lines 27 through 29, and lines 33 and | d 34. | | | | |
| ü | 27 | Unrestricted net assets | | | 3,881,641. | 27 | 3,462,834. |
| 3ala | 28 | Temporarily restricted net assets | | | 976,999. | 28 | 989,807. |
| Þ | 29 | Permanently restricted net assets | | <u></u> | 30,500. | 29 | 30,500. |
| Ē | | Organizations that do not follow SFAS 117 (AS | SC 958 | 3), check here | | | |
| ō | | and complete lines 30 through 34. | | | | | |
| ets | 30 | Capital stock or trust principal, or current funds | | | | 30 | |
| Ass | 31 | Paid-in or capital surplus, or land, building, or eq | uipme | nt fund | | 31 | |
| Net Assets or Fund Balances | 32 | Retained earnings, endowment, accumulated inc | | | | 32 | |
| Z | 33 | Total net assets or fund balances | | | 4,889,140. | 33 | 4,483,141. |
| | 34 | Total liabilities and net assets/fund balances | | | 14,168,993. | 34 | 12,953,475. |

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| Pa | rt XI Reconciliation of Net Assets | | | | | | |
|----|--|------------|-------|-----|----------|--|--|
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | | | |
| | | | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | | 26,30 | | | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 26,82 | | | | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | -51 | | | | |
| 4 | | | | | | | |
| 5 | Net unrealized gains (losses) on investments | 5 | 11 | 1,4 | 94. | | |
| 6 | Donated services and use of facilities | 6 | | | | | |
| 7 | Investment expenses | 7 | | | | | |
| 8 | Prior period adjustments | 8 | | | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | 0. | | |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | | | | | |
| | column (B)) | 10 | 4,48 | 3,1 | 41. | | |
| Pa | rt XII Financial Statements and Reporting | | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | | | |
| | | | | Yes | No | | |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | Ο. | | | X | | |
| 2a | 2a Were the organization's financial statements compiled or reviewed by an independent accountant? | | | | | | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | a no b | | | | | |
| | separate basis, consolidated basis, or both: | | | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | X | <u> </u> | | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate | e basis, | | | | | |
| | consolidated basis, or both: | | | | | | |
| | Separate basis X Consolidated basis Both consolidated and separate basis | | | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | e audit, | | | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | 2c | X | | | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sch | edule O. | | | | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si | ngle Audit | | | | | |
| | Act and OMB Circular A-133? | | 3a | X | | | |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ | | | | | | |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits | <u></u> | 3b | Х | | | |
| | | | Form | 990 | (2016) | | |

SCHEDULE A

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Employer identification number

| | | | | y Alliance | | | | | 1-02/4/25 | | |
|-----|-------------|--|-------------------------|--|----------------------------|------------------|-----------------|--------------|----------------------------|--|--|
| Pa | art I | Reason for Public Charity Status (All organizations must complete this part.) See instructions. | | | | | | | | | |
| The | organ | ization is not a private foundation because it is: (For lines 1 through 12, check only one box.) | | | | | | | | | |
| 1 | | A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). | | | | | | | | | |
| 2 | | A school described in secti | ion 170(b)(1)(A)(ii). | Attach Schedule E (Forn | n 990 or 99 | 90-EZ).) | | | | | |
| 3 | | A hospital or a cooperative | hospital service orga | anization described in s e | ection 170 | (b)(1)(A)(ii | ii). | | | | |
| 4 | | A medical research organiz | ation operated in co | njunction with a hospita | l described | in sectio | n 170(b)(1)(A) | (iii). Enter | the hospital's name, | | |
| | | city, and state: | | | | | | | | | |
| 5 | | An organization operated for | or the benefit of a co | llege or university owner | d or opera | ted by a g | overnmental u | ınit descrik | ped in | | |
| | | section 170(b)(1)(A)(iv). (Complete Part II.) | | | | | | | | | |
| 6 | | A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). | | | | | | | | | |
| 7 | X | | | | | | | | | | |
| | | section 170(b)(1)(A)(vi). (C | | | | | | J | F | | |
| 8 | | A community trust describe | | (1)(A)(vi). (Complete Par | t II.) | | | | | | |
| 9 | | An agricultural research org | | | | ed in coniu | inction with a | land-grant | college | | |
| · | | or university or a non-land-g | | | | | | | | | |
| | | university: | gram conogo or agmo | raitaro (oco monaciono). | | riarrio, orij | y, and state of | and domog | ,0 01 | | |
| 10 | | An organization that norma | Illy receives: (1) more | than 33 1/3% of its sur | port from | contribution | ons members | hin fees a | and gross receipts from | | |
| | | activities related to its exen | | | | | | | | | |
| | | income and unrelated busin | | | | | | | | | |
| | | See section 509(a)(2). (Cor | | (1000 coolidir o'r raw, ii | 0111 2001110 | oooo aoqo | mod by the on | garnzanori | and danie de, 1076. | | |
| 11 | | An organization organized a | ' | ively to test for public sa | afety Sees | section 50 |)9(a)(4). | | | | |
| 12 | | An organization organized a | | | | | | arry out the | e purposes of one or | | |
| | | more publicly supported or | • | • | - | | | - | | | |
| | | lines 12a through 12d that | - | | | | | | STOCK THE BOX III | | |
| | a 🗆 | Type I. A supporting orga | | | | | | | , aivina | | |
| • | | the supported organization | | | | | | | | | |
| | | organization. You must o | | | a majority . | or the direc | otoro or tradic | 00 01 110 0 | apporting | | |
| k | , _ | Type II. A supporting org | | | tion with it | e sunnorti | ed organizatio | n(e) hy hs | avina | | |
| • | | control or management o | | | | | | | | | |
| | | organization(s). You mus | | | arric perse | nis triat oc | ontrol of mana | ge the sup | pported | | |
| , | . \square | Type III functionally inte | • | | in connec | tion with | and functional | lly integrat | ed with | | |
| • | • | its supported organization | | | | | | ly integrate | ca with, | | |
| , | d 🗌 | Type III non-functionally | | | | | | ted organi | ization(s) | | |
| • | - | that is not functionally int | | | | | | _ | | | |
| | | requirement (see instruct | | | | | | i arrattorit | 1001033 | | |
| | | Check this box if the orga | | | | | | II Type III | | | |
| • | <i>-</i> | functionally integrated, or | | | | | турст, турс | ii, Type iii | | | |
| 1 | f Ente | er the number of supported of | | | | | | | | | |
| | | vide the following information | | | | | | | | | |
| | | i) Name of supported | (ii) EIN | (iii) Type of organization | (iv) Is the orga | nization listed | (v) Amount of | monetary | (vi) Amount of other | | |
| | | organization | | (described on lines 1-10 above (see instructions)) | in your governi Yes | No | support (see in | structions) | support (see instructions) | | |
| _ | | | | above (see instructions)) | | | | | | | |
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| Tot | al | | | | | | | | | | |

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | ction A. Public Support | | | • | | | |
|------|---|-----------------------------|-----------------------|---------------------|--------------------|---------------------|-------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2012 | (b) 2013 | (c) 2014 | (d) 2015 | (e) 2016 | (f) Total |
| | Gifts, grants, contributions, and | , , | . , | ` ' | ` , | , , | ., |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 13,878,336. | 16,673,837. | 16,144,139. | 15,946,734. | 14,883,215. | 77,526,261. |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 13,878,336. | 16,673,837. | 16,144,139. | 15,946,734. | 14,883,215. | 77,526,261. |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | |
| | Public support. Subtract line 5 from line 4. | | | | | | 77,526,261. |
| | ction B. Total Support | 1 | | | | <u> </u> | |
| | ndar year (or fiscal year beginning in) | (a) 2012 | (b) 2013 | (c) 2014 | (d) 2015 | (e) 2016 | (f) Total |
| | Amounts from line 4 | 13,878,336. | 16,673,837. | 16,144,139. | 15,946,734. | 14,883,215. | 77,526,261. |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties | 8,933. | 17,722. | 17,415. | 18,775. | 16,179. | 79,024. |
| | and income from similar sources | 0,933. | 11,122. | 1/,410. | 10,775. | 10,179. | 19,044. |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | | | | | |
| 10 | business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital assets (Explain in Part VI.) | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | 77,605,285. |
| 12 | | etc (see instructi | one) | | | 12 47 | ,840,428. |
| | First five years. If the Form 990 is for | | | | | | , , |
| | organization, check this box and stor | | | | • | | |
| Sec | ction C. Computation of Publ | | rcentage | | | | |
| 14 | Public support percentage for 2016 (| line 6, column (f) d | ivided by line 11, c | olumn (f)) | | 14 | 99.90 % |
| | Public support percentage from 2015 | | | | | 15 | 99.92 % |
| | 33 1/3% support test - 2016. If the | | | | | nore, check this bo | |
| | stop here. The organization qualifies | as a publicly supp | orted organization | | | | X |
| b | 33 1/3% support test - 2015. If the | organization did no | ot check a box on li | ne 13 or 16a, and | line 15 is 33 1/3% | or more, check th | is box |
| | and stop here. The organization qual | ifies as a publicly s | supported organiza | ation | | | ▶□ |
| 17a | 10% -facts-and-circumstances tes | t - 2016. If the org | anization did not c | heck a box on line | 13, 16a, or 16b, a | and line 14 is 10% | or more, |
| | and if the organization meets the "fac | | | | | | |
| | meets the "facts-and-circumstances" | test. The organiza | tion qualifies as a إ | oublicly supported | l organization | | ▶□ |
| b | 10% -facts-and-circumstances tes | t - 2015. If the org | anization did not c | heck a box on line | 13, 16a, 16b, or | 17a, and line 15 is | 10% or |
| | more, and if the organization meets the | | • | | | | |
| | organization meets the "facts-and-cire | | | | | | |
| 18 | Private foundation. If the organization | n did not check a | box on line 13, 16a | a, 16b, 17a, or 17b | , check this box a | nd see instructions | <u>s</u> |

Schedule A (Form 990 or 990-EZ) 2016

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Section A. Public Support | | , | | | | |
|---|--------------------|--------------------------|---------------------|---------------------------|---------------------|-----------|
| Calendar year (or fiscal year beginning in) | (a) 2012 | (b) 2013 | (c) 2014 | (d) 2015 | (e) 2016 | (f) Total |
| 1 Gifts, grants, contributions, and | | | | | | |
| membership fees received. (Do not | | | | | | |
| include any "unusual grants.") | | | | | | |
| 2 Gross receipts from admissions, | | | | | | |
| merchandise sold or services per- | | | | | | |
| formed, or facilities furnished in any activity that is related to the | | | | | | |
| organization's tax-exempt purpose | | | | | | |
| 3 Gross receipts from activities that | | | | | | |
| are not an unrelated trade or bus- | | | | | | |
| iness under section 513 | | | | | | |
| 4 Tax revenues levied for the organ- | | | | | | |
| ization's benefit and either paid to | | | | | | |
| or expended on its behalf | | | | | | |
| 5 The value of services or facilities | | | | | | |
| furnished by a governmental unit to | | | | | | |
| the organization without charge | | | | | | |
| 6 Total. Add lines 1 through 5 | | | | | | |
| 7a Amounts included on lines 1, 2, and | | | | | | |
| 3 received from disqualified persons | | | | | | |
| b Amounts included on lines 2 and 3 received | | | | | | |
| from other than disqualified persons that | | | | | | |
| exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| c Add lines 7a and 7b | | | | | | |
| 8 Public support. (Subtract line 7c from line 6.) | | | | | | |
| Section B. Total Support | | | | | | |
| Calendar year (or fiscal year beginning in) | (a) 2012 | (b) 2013 | (c) 2014 | (d) 2015 | (e) 2016 | (f) Total |
| 9 Amounts from line 6 | | . , | , | | | |
| 10a Gross income from interest, | | | | | | |
| dividends, payments received on | | | | | | |
| securities loans, rents, royalties and income from similar sources | | | | | | |
| b Unrelated business taxable income | | | | | | |
| (less section 511 taxes) from businesses | | | | | | |
| acquired after June 30, 1975 | | | | | | |
| c Add lines 10a and 10b | | | | | | |
| 11 Net income from unrelated business | | | | | | |
| activities not included in line 10b, | | | | | | |
| whether or not the business is regularly carried on | | | | | | |
| 12 Other income. Do not include gain | | | | | | |
| or loss from the sale of capital | | | | | | |
| assets (Explain in Part VI.) | | | | 1 | | |
| 14 First five years. If the Form 990 is for | the organization's | l e firet second this | d fourth or fifth t | I av vear as a section | n 501(c)(3) organia | zation |
| | • | | | - | or(c)(3) organiz | |
| Section C. Computation of Public | | | | | | |
| 15 Public support percentage for 2016 (lin | | | column (f)) | | 15 | % |
| 16 Public support percentage from 2015 | | | | | 16 | % |
| Section D. Computation of Inves | | | | | | ,, |
| 17 Investment income percentage for 20 | | | | | 17 | % |
| 18 Investment income percentage from 2 | | | | | 18 | % |
| 19a 33 1/3% support tests - 2016. If the | | | | | | |
| more than 33 1/3%, check this box an | | | | | | |
| b 33 1/3% support tests - 2015. If the o | | | | | | |
| line 18 is not more than 33 1/3%, chec | • | | | • | • | |
| 20 Private foundation If the organization | | | | | | |

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI**.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| | Yes | No |
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| Pa | rt IV Supporting Organizations _(continued) | | | |
|-----|--|----------|-----|----|
| | , i. s s (osnanava) | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| | below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in (a) above? | 11b | | |
| С | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| Sec | tion B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Sec | tion C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 | | |
| Sec | tion D. All Type III Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |
| | tion E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions). | | | |
| a | The organization satisfied the Activities Test. Complete line 2 below. | | | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| C | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see inst | ructions | - | |
| 2 | Activities Test. Answer (a) and (b) below. | | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 200 | | |
| h | · | 2a | | |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| | | 2h | | |
| 2 | activities but for the organization's involvement. Parent of Supported Organizations. Answer (a) and (b) below. | 2b | | |
| 3 | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| d | trustees of each of the supported organizations? <i>Provide details in Part VI.</i> | 3a | | |
| h | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | Ja | | |
| 5 | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | 3b | | |

| Pa | Type III Non-Functionally Integrated 509(a)(3) Supporting | g Orga | nizations | | |
|------|--|------------|----------------------------|--------------------------------|--|
| 1 | Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) See instructions. All | | | | |
| | other Type III non-functionally integrated supporting organizations must co | mplete S | ections A through E. | | |
| Sect | ion A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) | |
| 1 | Net short-term capital gain | 1 | | | |
| 2 | Recoveries of prior-year distributions | 2 | | | |
| 3 | Other gross income (see instructions) | 3 | | | |
| 4 | Add lines 1 through 3 | 4 | | | |
| 5 | Depreciation and depletion | 5 | | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | | |
| | collection of gross income or for management, conservation, or | | | | |
| | maintenance of property held for production of income (see instructions) | 6 | | | |
| 7 | Other expenses (see instructions) | 7 | | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | | |
| Sect | ion B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) | |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | | | | |
| | instructions for short tax year or assets held for part of year): | | | | |
| а | Average monthly value of securities | 1a | | | |
| b | Average monthly cash balances | 1b | | | |
| С | Fair market value of other non-exempt-use assets | 1c | | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | | |
| е | Discount claimed for blockage or other | | | | |
| | factors (explain in detail in Part VI): | | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | | |
| 3 | Subtract line 2 from line 1d | 3 | | | |
| 4 | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | | |
| | see instructions) | 4 | | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | | |
| 6 | Multiply line 5 by .035 | 6 | | | |
| _ 7 | Recoveries of prior-year distributions | 7 | | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | | |
| Sect | ion C - Distributable Amount | | | Current Year | |
| 1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | | |
| 2 | Enter 85% of line 1 | 2 | | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | | |
| 4 | Enter greater of line 2 or line 3 | 4 | | | |
| 5 | Income tax imposed in prior year | 5 | | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | | |
| | emergency temporary reduction (see instructions) | 6 | | | |
| 7 | Check here if the current year is the organization's first as a non-functional | y integrat | ed Type III supporting org | anization (see | |
| | instructions). | | | | |

Schedule A (Form 990 or 990-EZ) 2016

| Pai | I v Type III Non-Functionally Integrated 509 | (a)(3) Supporting Orga | anizations _(continued) | |
|------|---|-------------------------------|-----------------------------------|-----------------|
| Sect | on D - Distributions | | Current Year | |
| 1 | Amounts paid to supported organizations to accomplish exe | | | |
| 2 | Amounts paid to perform activity that directly furthers exemp | | | |
| | organizations, in excess of income from activity | | | |
| 3 | Administrative expenses paid to accomplish exempt purpose | S | | |
| 4 | Amounts paid to acquire exempt-use assets | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | | | |
| 6 | Other distributions (describe in Part VI). See instructions | | | |
| 7 | Total annual distributions. Add lines 1 through 6 | | | |
| 8 | Distributions to attentive supported organizations to which the | ne organization is responsive | 9 | |
| | (provide details in Part VI). See instructions | | | |
| 9 | Distributable amount for 2016 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by Line 9 amount | | | |
| | | (i) | (ii) | (iii) |
| | on E. Dictribution Allocations (ass instructions) | Excess Distributions | Underdistributions | Distributable |
| seci | on E - Distribution Allocations (see instructions) | | Pre-2016 | Amount for 2016 |
| 1 | Distributable amount for 2016 from Section C, line 6 | | | |
| 2 | Underdistributions, if any, for years prior to 2016 (reason- | | | |
| | able cause required- explain in Part VI). See instructions | | | |
| 3 | Excess distributions carryover, if any, to 2016: | | | |
| а | | | | |
| b | | | | |
| С | From 2013 | | | |
| d | From 2014 | | | |
| е | From 2015 | | | |
| f | Total of lines 3a through e | | | |
| g | Applied to underdistributions of prior years | | | |
| h | Applied to 2016 distributable amount | | | |
| i | Carryover from 2011 not applied (see instructions) | | | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | Distributions for 2016 from Section D, | | | |
| | line 7: \$ | | | |
| а | Applied to underdistributions of prior years | | | |
| b | Applied to 2016 distributable amount | | | |
| С | Remainder. Subtract lines 4a and 4b from 4 | | | |
| 5 | Remaining underdistributions for years prior to 2016, if | | | |
| | any. Subtract lines 3g and 4a from line 2. For result greater | | | |
| | than zero, explain in Part VI. See instructions | | | |
| 6 | Remaining underdistributions for 2016. Subtract lines 3h | | | |
| | and 4b from line 1. For result greater than zero, explain in | | | |
| | Part VI. See instructions | | | |
| 7 | Excess distributions carryover to 2017. Add lines 3j | | | |
| | and 4c | | | |
| 8 | Breakdown of line 7: | | | |
| а | | | | |
| b | Excess from 2013 | | | |
| С | Excess from 2014 | | | |
| d | Excess from 2015 | | | |
| е | Excess from 2016 | | | |
| | | | | |

Schedule A (Form 990 or 990-EZ) 2016

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service **Schedule of Contributors**

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Name of the organization

Employer identification number

The Opportunity Alliance 01-0274725

| Organization type (check one): | | | | | | | |
|--------------------------------|---|---|--|--|--|--|--|
| Filers of: | | Section: | | | | | |
| Form 990 or 990-EZ | | X 501(c)(3) (enter number) organization | | | | | |
| | | 4947(a)(1) nonexempt charitable trust not treated as a private foundation | | | | | |
| | | 527 political organization | | | | | |
| Form 99 | 0-PF | 501(c)(3) exempt private foundation | | | | | |
| | | 4947(a)(1) nonexempt charitable trust treated as a private foundation | | | | | |
| | | 501(c)(3) taxable private foundation | | | | | |
| | Check if your organization is covered by the General Rule or a Special Rule . Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. | | | | | | |
| General | Rule | | | | | | |
| | | filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. | | | | | |
| Special | Rules | | | | | | |
| X | sections 509(a)(1) a any one contributo | described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from r, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, line 1. Complete Parts I and II. | | | | | |
| | For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III. | | | | | | |
| | For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year \ \rightarrow \frac{1}{2} | | | | | | |
| but it mu | ust answer "No" on | at isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to ne filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF). | | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

Name of organization Employer identification number

The Opportunity Alliance 01-0274725

| Part I | Contributors (See instructions). Use duplicate copies of Part I if additional | onal space is needed. | |
|------------|--|----------------------------|---|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 1 | | \$6,832,678. | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 2 | | \$1,768,685. | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 3 | | | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 4 | | \$593,566. | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | _ _ \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | _ | Person Payroll Noncash (Complete Part II for noncash contributions.) |

Name of organization Employer identification number

The Opportunity Alliance

01 - 0274725

| Part II | Noncash Property (See instructions). Use duplicate copies of Part II if additional space is needed. | | | | | | |
|------------------------------|---|--|--------------------------------|--|--|--|--|
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions) | (d) Date received | | | | |
| | | | | | | | |
| | | \$ | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions) | (d) Date received | | | | |
| | | | | | | | |
| | | \$ | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions) | (d) Date received | | | | |
| | | | | | | | |
| | | \$ | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions) | (d) Date received | | | | |
| | | | | | | | |
| | | \$ | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions) | (d) Date received | | | | |
| | | | | | | | |
| | | \$ | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions) | (d) Date received | | | | |
| | | | | | | | |
| | | \$ | | | | | |
| 623453 10-18 | -16 | Schedule B (Form | 990, 990-EZ, or 990-PF) (2016) | | | | |

| Name of orga | ınization | | | Employer identification number | | |
|---------------------------|--|--|--|---|--|--|
| The On | portunity Alliance | | | 01-0274725 | | |
| Part III | Exclusively religious, charitable, etc., cont the year from any one contributor. Complete of | ributions to organizations describ | ed in section 50 | 1(c)(7), (8), or (10) that total more than \$1,000 fo | | |
| | completing Part III, enter the total of exclusively religious | s, charitable, etc., contributions of \$1,00 | 0 or less for the year | r. (Enter this info. once.) | | |
| (a) No | Use duplicate copies of Part III if addition | al space is needed. | | | | |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | | (d) Description of how gift is held | | |
| | | | | | | |
| . | | | | | | |
| | | | _ | | | |
| | | (e) Transfer of | gift | | | |
| | | | | | | |
| _ | Transferee's name, address, a | nd ZIP + 4 | Relati | onship of transferor to transferee | | |
| • | | | | | | |
| | | | | | | |
| (a) No. | | | | | | |
| `from Part I | (b) Purpose of gift | (c) Use of gift | | (d) Description of how gift is held | | |
| | | | | | | |
| . | | | | | | |
| • | | | | | | |
| | (e) Transfer of gift | | | | | |
| | Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee | | | | | |
| | Transieree 3 flame, address, ar | IU ZIF T T | Helati | onship of transferor to transferee | | |
| | | | | | | |
| | | | | | | |
| (a) No. from | (In) Duming a get wift | (a) Has of with | | (d) December of how wift is held | | |
| Part I | (b) Purpose of gift | (c) Use of gift | | (d) Description of how gift is held | | |
| - | | | | | | |
| | | | | | | |
| | | | | | | |
| | | (e) Transfer of | gift | | | |
| | Transferee's name, address, ar | nd ZIP + 4 | Relati | onship of transferor to transferee | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| (a) No. from | (b) Purpose of gift | (c) Use of gift | | (d) Description of how gift is held | | |
| Part I | | | | | | |
| : | | | | | | |
| . | | | | | | |
| - | (e) Transfer of gift | | | | | |
| | | | | | | |
| | Transferee's name, address, a | nd ZIP + 4 | Relationship of transferor to transferee | | | |
| . | | | | | | |
| | | | | | | |
| ' | | | | | | |

SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Complete if the organization is described below.

Attach to Form 990 or Form 990-EZ.

Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047
2016

Open to Public Inspection

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

| Tax) (see separate instructions), then | | | | |
|---|--|--|---|---|
| Section 501(c)(4), (5), or (6) organizat | ions: Complete Part III. | | | |
| Name of organization | | | Empl | oyer identification number |
| The Oppo | ortunity Allianc | е | | 01-0274725 |
| Part I-A Complete if the org | anization is exempt und | ler section 501(c) | or is a section 527 o | rganization. |
| Provide a description of the organiz Political campaign activity expendite Volunteer hours for political campaign | ures | | ▶\$ | |
| | anization is exempt und | | | |
| 1 Enter the amount of any excise tax | incurred by the organization und | der section 4955 | ▶\$ | |
| 2 Enter the amount of any excise tax i | incurred by organization manag | ers under section 4955 | 5▶\$ | |
| 3 If the organization incurred a section | n 4955 tax, did it file Form 4720 | for this year? | | Yes No |
| 4a Was a correction made? | | | | Yes No |
| b If "Yes," describe in Part IV. | | | | |
| Part I-C Complete if the org | anization is exempt und | ler section 501(c) | · • | |
| 1 Enter the amount directly expended | l by the filing organization for se | ction 527 exempt fund | tion activities > \$ | |
| 2 Enter the amount of the filing organi | zation's funds contributed to ot | her organizations for s | ection 527 | |
| exempt function activities | | | | |
| 3 Total exempt function expenditures | | | • | |
| line 17b | | | ▶\$ | |
| 4 Did the filing organization file Form | 1120-POL for this year? | | | Yes No |
| 5 Enter the names, addresses and en made payments. For each organizat contributions received that were pro- political action committee (PAC). If a | tion listed, enter the amount pai comptly and directly delivered to | d from the filing organi a separate political org | zation's funds. Also enter th janization, such as a separa | ne amount of political |
| (a) Name | (b) Address | (c) EIN | (d) Amount paid from filing organization's funds. If none, enter -0 | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0 |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2016

LHA

632041 11-10-16

| Schedule C (Form 990 or 990-EZ) 2016 TIP Part II-A Complete if the organ section 501(h)). | ne Opportu nization is exe | nity Allian | ace on 501(c)(3) and fil | 01-0 ed Form 5768 (e |)274725 Page 2 Plection under |
|--|--|--|---|---|----------------------------------|
| | n belongs to an aff | filiated group (and list i | n Part IV each affiliated | group member's nar | me, address, EIN, |
| expenses, and share | , 0 | , | | | |
| B Check ► ☐ if the filing organizatio | n checked box A a | ınd "limited control" pr | ovisions apply. | | 1 |
| | on Lobbying Expe ures" means amo | enditures unts paid or incurred. | .) | (a) Filing organization's totals | (b) Affiliated group totals |
| 1a Total lobbying expenditures to influen | nce public opinion | (grass roots lobbying) | | | |
| b Total lobbying expenditures to influen | nce a legislative bo | dy (direct lobbying) | | | |
| c Total lobbying expenditures (add line | s 1a and 1b) | | | | |
| d Other exempt purpose expenditures | | | | | |
| e Total exempt purpose expenditures (| | | | | |
| f Lobbying nontaxable amount. Enter | | e following table in bot | th columns. | | |
| If the amount on line 1e, column (a) or (| <i>′</i> | obying nontaxable am | | | |
| Not over \$500,000 | | the amount on line 1e | | | |
| Over \$500,000 but not over \$1,000,0 | | 00 plus 15% of the exc | | | |
| Over \$1,000,000 but not over \$1,500 | | \$175,000 plus 10% of the excess over \$1,000,000. | | | |
| Over \$1,500,000 but not over \$17,00 | | \$225,000 plus 5% of the excess over \$1,500,000. | | | |
| Over \$17,000,000 | \$1,000 | ,000. | | | |
| g Grassroots nontaxable amount (ente h Subtract line 1g from line 1a. If zero o i Subtract line 1f from line 1c. If zero o j If there is an amount other than zero reporting section 4911 tax for this ye | | | Yes No | | |
| (Some organizations that | 4-Year Av made a section 5 See the separ | eraging Period Under 501(h) election do not rate instructions for li | section 501(h) have to complete all nes 2a through 2f.) | | |
| | Lobbying Expe | nditures During 4-Ye | ar Averaging Period | | 1 |
| Calendar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) Total |
| 2a Lobbying nontaxable amount | | | | | |
| b Lobbying ceiling amount | | | | | |
| (150% of line 2a, column(e)) | | | | | |
| c Total lobbying expenditures | | | | | |
| d Grassroots nontaxable amount | | | | | |
| e Grassroots ceiling amount (150% of line 2d, column (e)) | | | | | |
| b Lobbying ceiling amount (150% of line 2a, column(e)) c Total lobbying expenditures d Grassroots nontaxable amount e Grassroots ceiling amount | | | | | |

Schedule C (Form 990 or 990-EZ) 2016

Schedule C (Form 990 or 990-EZ) 2016 The Opportunity Alliance 01-027472 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| For each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed description | (; | a) | (b | <u>)</u> |
|---|---|---|--------------|----------|
| of the lobbying activity. | Yes | No | Amo | ount |
| 1 During the year, did the filing organization attempt to influence foreign, national, state or | | | | |
| local legislation, including any attempt to influence public opinion on a legislative matter | | | | |
| or referendum, through the use of: | | | | |
| a Volunteers? | | X | | |
| b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? | | X | | |
| c Media advertisements? | | X | | |
| d Mailings to members, legislators, or the public? | | X | | |
| e Publications, or published or broadcast statements? | | X | | |
| f Grants to other organizations for lobbying purposes? | | X | | |
| g Direct contact with legislators, their staffs, government officials, or a legislative body? | | X | | |
| h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? | 37 | Λ | 11 | .,662 |
| i Other activities? | | | | ,662 |
| j Total. Add lines 1c through 1i | | X | 11 | .,002 |
| 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? | | Λ | | |
| b If "Yes," enter the amount of any tax incurred under section 4912 | | | | |
| c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 | | | | |
| d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? | | (5) or se | ction | |
| 501(c)(6). | | (5), 01 30 | CLIOII | |
| 331(3)(3) | | | Yes | No |
| 1 Were substantially all (90% or more) dues received nondeductible by members? | | 1 | | |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less? | | | | |
| | | 1 2 | | |
| | | | | |
| 3 Did the organization agree to carry over lobbying and political campaign activity expenditures from | the prior yea | r? 3 | ection | |
| 3 Did the organization agree to carry over lobbying and political campaign activity expenditures from Part III-B Complete if the organization is exempt under section 501(c)(4), sec | the prior yea | r? 3 (5), or se | | ne 3, is |
| 3 Did the organization agree to carry over lobbying and political campaign activity expenditures from | the prior yea | r? 3 (5), or se | | ne 3, is |
| 3 Did the organization agree to carry over lobbying and political campaign activity expenditures from Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answere answered "Yes." | the prior yea tion 501(c) d "No," O | r? 3 (5), or se R (b) Par | | ne 3, is |
| Did the organization agree to carry over lobbying and political campaign activity expenditures from Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." | the prior yea tion 501(c) d "No," O | r? 3 (5), or se R (b) Par | | ne 3, is |
| Did the organization agree to carry over lobbying and political campaign activity expenditures from Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." 1 Dues, assessments and similar amounts from members | the prior yea tion 501(c) d "No," O | r? 3 (5), or se R (b) Par | | ne 3, is |
| Did the organization agree to carry over lobbying and political campaign activity expenditures from Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answere answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). | the prior yea tion 501(c) d "No," O | r? 3 l(5), or se R (b) Par | | ne 3, is |
| Did the organization agree to carry over lobbying and political campaign activity expenditures from Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answere answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year | the prior yea tion 501(c) d "No," O | r? 3 (5), or se R (b) Par | | ne 3, is |
| Did the organization agree to carry over lobbying and political campaign activity expenditures from Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answere answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year | the prior yea tion 501(c) d "No," O | r? 3 (5), or se R (b) Par | | ne 3, is |
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SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

The Opportunity Alliance

Employer identification number 01-0274725

| Pai | t I Organizations Maintaining Donor Advise | ed Funds or Other Similar Fund | s or Accounts. Complete if the |
|--------|--|---|--|
| | organization answered "Yes" on Form 990, Part IV, lin | ne 6. | |
| | | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | |
| 2 | Aggregate value of contributions to (during year) | | |
| 3 | Aggregate value of grants from (during year) | | |
| 4 | Aggregate value at end of year | | |
| 5 | Did the organization inform all donors and donor advisors in | _ | |
| | are the organization's property, subject to the organization's | | |
| 6 | Did the organization inform all grantees, donors, and donor a | | |
| | for charitable purposes and not for the benefit of the donor of | or donor advisor, or for any other purpose | |
| Day | | | |
| Pai | | - | Part IV, line 7. |
| 1 | Purpose(s) of conservation easements held by the organizati | | |
| | Preservation of land for public use (e.g., recreation or e | | torically important land area |
| | Protection of natural habitat | Preservation of a cer | tified historic structure |
| _ | Preservation of open space | | |
| 2 | Complete lines 2a through 2d if the organization held a quality | fied conservation contribution in the form | |
| | day of the tax year. | | Held at the End of the Tax Year |
| a | Total number of conservation easements | | |
| b | Total acreage restricted by conservation easements | | |
| | Number of conservation easements on a certified historic str | | |
| a | Number of conservation easements included in (c) acquired | | |
| 2 | listed in the National Register | | 2d |
| 3 | Number of conservation easements modified, transferred, re | leased, extinguished, or terminated by th | le organization during the tax |
| 4 | year ▶ Number of states where property subject to conservation ea | coment is located | |
| 4 5 | | | |
| 3 | Does the organization have a written policy regarding the per violations, and enforcement of the conservation easements i | | |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, | | |
| Ü | b | Thandling of violations, and emorcing cor | iservation easements during the year |
| 7 | Amount of expenses incurred in monitoring, inspecting, hand | dling of violations, and enforcing conserva | ation easements during the year |
| • | \$ | amig or violations, and orneroning conservi | and reason one daming the year |
| 8 | Does each conservation easement reported on line 2(d) above | ve satisfy the requirements of section 170 | O(h)(4)(B)(i) |
| | and section 170(h)(4)(B)(ii)? | | |
| 9 | In Part XIII, describe how the organization reports conservati | | |
| | include, if applicable, the text of the footnote to the organization | | |
| | conservation easements. | | |
| Pai | t III Organizations Maintaining Collections o | f Art, Historical Treasures, or C | Other Similar Assets. |
| | Complete if the organization answered "Yes" on Form | n 990, Part IV, line 8. | |
| 1a | If the organization elected, as permitted under SFAS 116 (AS | SC 958), not to report in its revenue state | ment and balance sheet works of art, |
| | historical treasures, or other similar assets held for public ext | hibition, education, or research in further | ance of public service, provide, in Part XIII, |
| | the text of the footnote to its financial statements that descri | ibes these items. | |
| b | If the organization elected, as permitted under SFAS 116 (AS | SC 958), to report in its revenue statemer | nt and balance sheet works of art, historical |
| | treasures, or other similar assets held for public exhibition, ea | ducation, or research in furtherance of pu | ublic service, provide the following amounts |
| | relating to these items: | | |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | > \$ |
| | (ii) Assets included in Form 990, Part X | | > \$ |
| 2 | If the organization received or held works of art, historical tre | | |
| | the following amounts required to be reported under SFAS 1 | 16 (ASC 958) relating to these items: | |
| а | Revenue included on Form 990, Part VIII, line 1 | | |
| b | Assets included in Form 990, Part X | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| Pai | t III Organizations Maintaining C | ollections of A | rt, His | torical Tr | easures, | or Oth | er Simil | ar Asse | ts (continu | ued) |
|------|--|------------------------|------------|-----------------------------------|----------------|------------|-------------|-------------|--------------------|---|
| 3 | Using the organization's acquisition, accession | on, and other record | ls, chec | k any of the | following that | at are a s | ignificant | use of its | collection | items |
| | (check all that apply): | | | | | | | | | |
| а | Public exhibition | d | | Loan or exc | hange progr | ams | | | | |
| b | Scholarly research | е | | Other | | | | | | |
| С | c Preservation for future generations | | | | | | | | | |
| 4 | Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII. | | | | | | | | | |
| 5 | | | | | | | | | | |
| | to be sold to raise funds rather than to be ma | aintained as part of t | he orga | nization's c | ollection? | | | | Yes | ☐ No |
| Pai | t IV Escrow and Custodial Arrang | gements. Comple | ete if the | organizatio | n answered | "Yes" on | Form 990 | D, Part IV, | line 9, or | |
| | reported an amount on Form 990, Par | t X, line 21. | | | | | | | | |
| 1a | Is the organization an agent, trustee, custodi | an or other intermed | liary for | contribution | ns or other a | ssets not | included | _ | _ | |
| | on Form 990, Part X? | | | | | | | L | Yes | No |
| b | If "Yes," explain the arrangement in Part XIII | | | | | | | | | |
| | | | | | | | | | Amount | |
| С | Beginning balance | | | | | | 1c | | | |
| d | Additions during the year | | | | | | | | | |
| е | Distributions during the year | | | | | | | | | |
| f | Ending balance | | | | | | | | | |
| 2a | Did the organization include an amount on Fo | | | | | | | L | Yes | No |
| b | If "Yes," explain the arrangement in Part XIII. | Check here if the ex | planation | on has been | provided or | Part XIII | | | | |
| Pai | t V Endowment Funds. Complete if | the organization an | swered | "Yes" on Fo | orm 990, Par | t IV, line | 10. | | | |
| | | (a) Current year | (b) F | rior year | (c) Two yea | rs back | (d) Three y | ears back | (e) Four | years back |
| 1a | Beginning of year balance | | | | | | | | | _ |
| b | Contributions | | | | | | | | | |
| С | Net investment earnings, gains, and losses | | | | | | | | | |
| d | Grants or scholarships | | | | | | | | | |
| е | Other expenditures for facilities | | | | | | | | | |
| | and programs | | | | | | | | | |
| f | Administrative expenses | | | | | | | | | |
| g | End of year balance | | | | | | | | | |
| 2 | Provide the estimated percentage of the curr | ent vear end balanc | e (line 1 | a. column (a | a)) held as: | | | | | |
| a | Board designated or quasi-endowment | one your one building | % | 9, 00.0 | ۵,, ۱۱۵۱۵ ۵۵۱ | | | | | |
| b | Permanent endowment | % | | | | | | | | |
| | Temporarily restricted endowment | | | | | | | | | |
| Ū | The percentages on lines 2a, 2b, and 2c sho | | | | | | | | | |
| 32 | Are there endowment funds not in the posse | | ation the | at are held s | and administ | ered for t | he organi | zation | | |
| Ou | by: | 331011 Of the organiza | ation the | at are ricid t | ina aaniinist | cica ioi t | ne organi | Lation | Г | Yes No |
| | - | | | | | | | | 3a(i) | 163 140 |
| | | | | | | | | | · | |
| h | (ii) related organizations If "Yes" on line 3a(ii), are the related organiza | tions listed as requir | | Sabadula D0 | | | | | 3a(ii) | - |
| 4 | | | | | | | | | 3b | |
| Pai | Describe in Part XIII the intended uses of the tVI Land, Buildings, and Equipm | | wment | iurius. | | | | | | |
| | Complete if the organization answered | |) Part I\ | / line 11a 9 | See Form 99 | 0 Part X | line 10 | | | |
| | Description of property | (a) Cost or o | | | t or other | | ccumulate | nd | (d) Book | valuo |
| | bescription of property | basis (investr | | 1 ' ' | (other) | | preciation | | (u) Dook | value |
| 1a | Land | , | -7 | | 8,662. | | | | 698 | ,662. |
| b | Buildings | | | | 9,270. | 3.8 | 838,1 | 00. | | ,170. |
| C | Leasehold improvements | | | | , | - 7, | | | ,, _ 0 _ | , _ , 0 0 |
| d | | | | 2.46 | 0,955. | 2 ' | 273,8 | 90. | 187 | ,065. |
| | Equipment Other | | | | 8,464. | | _, _, _ | - • • | | ,464. |
| | Other | | Y colum | | | l | | | | 7,361. |
| ıvta | - Aud illies Ta trifough Te. (Column (u) must et | quari onn 330, Fall | A, COIUI | пп (<i>D),</i> IIII C | 106./ | | | | ,,=03 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |

| Schedule D (Form 990) 2016 The Opportun | ity Alliance | 01 | -0274725 | Page 3 |
|--|---------------------------|---|--------------------|--------|
| Part VII Investments - Other Securities. | | | | |
| Complete if the organization answered "Yes" or | n Form 990, Part IV, line | 11b. See Form 990, Part X, line 12. | | |
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end | I-of-year market v | /alue |
| (1) Financial derivatives | | | | |
| (2) Closely-held equity interests | | | | |
| (3) Other | | | | |
| (A) | | | | |
| (B) | | | | |
| (C) | | | | |
| (D) | | | | |
| (E) | | | | |
| (F) | | | | |
| (G) | | | | |
| (H) | | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | | |
| Part VIII Investments - Program Related. | | | | |
| Complete if the organization answered "Yes" or | n Form 990, Part IV, line | 11c. See Form 990, Part X, line 13. | | |
| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or end | I-of-year market v | /alue |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) | | | | |
| Part IX Other Assets. | | | | |
| Complete if the organization answered "Yes" or | n Form 990, Part IV, line | 11d. See Form 990, Part X, line 15. | | |
| (a) Do | escription | | (b) Book va | alue |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line | 15.) | > | | |
| Part X Other Liabilities. | | | | |
| Complete if the organization answered "Yes" or | n Form 990, Part IV, line | 11e or 11f. See Form 990, Part X, line 25 | | |
| 1. (a) Description of liability | (| b) Book value | | |
| (1) Federal income taxes | | | | |
| (2) Security Deposits | | 3,797. | | |
| (3) Third Party Settlements | | 956,016. | | |
| (4) Due to State of Maine | | 7,022. | | |
| (5) | | | | |
| (6) | | | | |

(7) (8) 966,835. Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

| Pa | rt XI Reconciliation of Revenue per Audited Financial S | Statements With Reven | ue per Return. | |
|-------------------|---|---------------------------------------|------------------|-------|
| | Complete if the organization answered "Yes" on Form 990, Part IV | , line 12a. | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | 1 | |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | |
| а | Net unrealized gains (losses) on investments | 2a | | |
| b | Donated services and use of facilities | 2b | | |
| С | Recoveries of prior year grants | 2c | | |
| d | | | | |
| е | | | 2e | |
| 3 | Subtract line 2e from line 1 | | 3 | |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | |
| b | Other (Describe in Part XIII.) | 4b | | |
| С | Add lines 4a and 4b | | 4c | |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line | | 5 | |
| Pa | rt XII Reconciliation of Expenses per Audited Financial | - | ises per Return. | |
| | Complete if the organization answered "Yes" on Form 990, Part IV | | | |
| 1 | Total expenses and losses per audited financial statements | | 1 | |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | 1 1 | | |
| а | | | | |
| b | , | | | |
| С | | | | |
| d | , | · · · · · · · · · · · · · · · · · · · | | |
| е | 9 | | | |
| 3 | Subtract line 2e from line 1 | | 3 | |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | 1.1 | | |
| а | , , , , | | | |
| b | Other (Describe in Part XIII.) | 4b | | |
| | | | | |
| С | Add lines 4a and 4b | | | |
| | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line | | | |
| Pa | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. | e 18.) | 5 | + VI |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |
| Pa Prov | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line rt XIII Supplemental Information. ride the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | nd 4; Part IV, lines 1b and 2b; F | 5 | t XI, |

SCHEDULE G

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Employer identification number

| Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not | | | | | | | | |
|--|--|--|--|--|--|--|--|--|
| The Opportunity Alliance 01-0274725 Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part. | | | | | | | | |
| Indicate whether the organization raised funds through any of the following activities. Check all that apply. a | | | | | | | | |
| (i) Name and address of individual or entity (fundraiser) (ii) Activity (iii) Did fundraiser have custody or control of contributions? (iv) Gross receipts from activity (v) Amount paid to (or retained by) fundraiser listed in col. (i) (vi) Amount paid to (or retained by) or ganization | | | | | | | | |
| Yes No | | | | | | | | |
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| Total▶ | | | | | | | | |
| 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing. | | | | | | | | |
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LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2016

01-0274725 Page 2 Schedule G (Form 990 or 990-EZ) 2016 The Opportunity Alliance Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 **(b)** Event #2 (c) Other events (d) Total events Holiday GiftThe Barn (add col. (a) through Raising 3 Drive col. (c)) (event type) (event type) (total number) 55,897. 174,989. 1 Gross receipts 34,160. 84,932. 84,932 55,897 34,160. 174,989. 2 Less: Contributions 3 Gross income (line 1 minus line 2) 4 Cash prizes 4,338. 4,338. 5 Noncash prizes Direct Expenses 6 Rent/facility costs 3,619. 3,619. 7 Food and beverages 8 Entertainment 43,857. 55,897. 10,032. 109,786. 9 Other direct expenses **10** Direct expense summary. Add lines 4 through 9 in column (d) -117,743. 11 Net income summary. Subtract line 10 from line 3, column (d) Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add (a) Bingo (c) Other gaming Revenue bingo/progressive bingo col. (a) through col. (c)) Gross revenue 2 Cash prizes Direct Expenses 3 Noncash prizes 4 Rent/facility costs **5** Other direct expenses Yes Yes Yes 6 Volunteer labor 7 Direct expense summary. Add lines 2 through 5 in column (d) 8 Net gaming income summary. Subtract line 7 from line 1, column (d) **9** Enter the state(s) in which the organization conducts gaming activities: a Is the organization licensed to conduct gaming activities in each of these states? **b** If "No," explain: **10a** Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? b If "Yes," explain: ___

Schedule G (Form 990 or 990-EZ) 2016

| Sch | edule G (Form 990 or 990-EZ) 2016 The Opportunity Alliance 01- | 0274725 | Page 3 |
|-----|--|-------------------|----------|
| 11 | Does the organization conduct gaming activities with nonmembers? | Yes | No |
| 12 | Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed | | |
| | to administer charitable gaming? | Yes | ☐ No |
| 13 | Indicate the percentage of gaming activity conducted in: | | |
| | The organization's facility | 13a | % |
| | An outside facility | | % |
| | Enter the name and address of the person who prepares the organization's gaming/special events books and records: | | ,- |
| • • | Enter the hame and address of the person who propares the organization organization of garming operation of the books and records. | | |
| | Name | | |
| | Address | | |
| 15a | Does the organization have a contract with a third party from whom the organization receives gaming revenue? | Yes | ☐ No |
| b | o If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount | | |
| | of gaming revenue retained by the third party > \$ | | |
| c | Fig. If "Yes," enter name and address of the third party: | | |
| | | | |
| | Name | | |
| | Address ► | | |
| 16 | Gaming manager information: | | |
| | | | |
| | Name | | |
| | Gaming manager compensation > \$ | | |
| | | | |
| | Description of services provided | | |
| | · · · · · · · · · · · · · · · · · · · | | |
| | | | |
| | | | |
| | ☐ Director/officer ☐ Employee ☐ Independent contractor | | |
| | | | |
| 17 | Mandatory distributions: | | |
| | solutions I state law to make charitable distributions from the gaming proceeds to | | |
| _ | retain the state gaming license? | Yes | ☐ No |
| h | Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the | | |
| ~ | organization's own exempt activities during the tax year > \$ | | |
| Pa | IT IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III | lines 9 9h 1 | 0h 15h |
| | 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions | , 111163 9, 90, 1 | 00, 100, |
| | 130, 10, and 170, as applicable. Also provide any additional information. See instructions | | |
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| Schedule G (Form 990 or 990-EZ) | The Opportunity Alliance | 01-0274725 Page 4 |
|---------------------------------|--|-------------------|
| Part IV Supplemental In | The Opportunity Alliance formation (continued) | |
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SCHEDULE I (Form 990)

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

OMB No. 1545-0047

| Department of the Treasury Internal Revenue Service | | ► Attach to Form 990. Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. | | | | | | | |
|--|-----------------------|--|------------------------------------|--------------------------|-----------------------------------|---|---------------------------------------|---|--|
| Name of the organization | The Oppor | tunity Al | lliance | , | | | | Employer identification number 01-0274725 | |
| Part I General Infor | mation on Grants a | ınd Assistance | | | | | | | |
| Does the organization | on maintain records | to substantiate th | e amount of the grants | s or assistance, the | grantees' eligibilit | ty for the grants or as | sistance, and the selec | tion | |
| criteria used to awa | rd the grants or assi | stance? | _ | | | | | X Yes No | |
| 2 Describe in Part IV t | he organization's pr | ocedures for mon | itoring the use of grant | funds in the Unite | d States. | | | | |
| | | | | | | anization answered " | Yes" on Form 990, Par | t IV, line 21, for any | |
| recipient that | received more than | \$5,000. Part II cai | n be duplicated if addit | ional space is need | ded. | | | | |
| 1 (a) Name and addre | • | (b) EIN | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of noncash assistance | (h) Purpose of grant or assistance | |
| | | | | | | | | TOA is providing the | |
| Crossroads for Women | n, Inc. | | | | | | | Positive Parenting | |
| 71 US Route 1, Suite | e E | | | | | | | Program (Triple P) | |
| Scarborough, ME 040 | 74 | 01-0473057 | 501(c)(3) | 190,456. | 0. | | | program services and | |
| | | | | | | | | TOA is providing youth | |
| Aroostook County Act | tion Program, | | | | | | | engagement services in | |
| Inc P O Box 1116 | - Presque | | | | | | | district 2. Because the | |
| Isle, ME 04769-1116 | | 01-0315849 | 501(c)(3) | 13,677. | 0. | | | contract requires | |
| | | | | | | | | TOA is providing youth | |
| Healthy Acadia | | | | | | | | engagement services in | |
| 140 State Street, St | uite 1 | | | | | | | district 2. Because the | |
| Ellsworth, ME 04605 | | 27-0548057 | 501(c)(3) | 25,158. | 0. | | | contract requires | |
| | | | | | | | | TOA is providing youth | |
| Healthy Communities | Of The Capital | | | | | | | engagement services in | |
| Area - 36 Brunswick | Ave - | | | | | | | district 2. Because the | |
| Gardiner ME 04345 | | 41-2097383 | 501(c)(3) | 20 949. | 0. | | | contract requires | |

24,838.

38,497.

0

0

- 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table
- 3 Enter total number of other organizations listed in the line 1 table

Schedule I (Form 990) (2016)

8.

TOA is providing youth engagement services in

district 2. Because the

TOA is providing youth

engagement services in

district 2. Because the

contract requires

contract requires

22-3305743 501(c)(3)

20-3682307 501(c)(3)

Out Maine

PO Box 1723

Healthy Community Coalition 105 MT Blue Circle, Suite 1

Farmington, ME 04938

Rockland, ME 04841

| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|--|------------|-------------------------------|--------------------------|---|--|--|--|
| Penobscot Nation 23 Wabanaki Way Indian Island, ME 04468 | 01-0327623 | Tribal Government | 27,051. | 0. | | | TOA is providing youth engagement services in district 2. Because the contract requires |
| River Coalition PO Box 229 Old Town, ME 04468 | 01-0503145 | 501(c)(3) | 29,005. | 0. | | | TOA is providing youth engagement services in district 2. Because the contract requires |
| Southern Maine Health Care 25 June Street Sanford,, ME 04073 | 01-0179500 | 501(c)(3) | 15,405. | 0. | | | TOA is providing youth engagement services in district 2. Because the contract requires |
| Juni 22 4, , 112 0 10 / 5 | 01 01/3300 | 501(6)(6) | 13,103. | | | | oonerade requires |
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Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.

Part III can be duplicated if additional space is needed

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non- cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
|------------------------------------|--------------------------|--------------------------|---------------------------------------|---|---------------------------------------|
| | | | | | |
| CHIP (Federal MSHA) | 54 | 110,896. | 0. | | Weatherization of homes. |
| | | | | | |
| Weatherization HEAP (Federal MSHA) | 8 | 75,910. | 0. | | Weatherization of homes. |
| Weatherization DOE (Federal MSHA) | 10 | 31,685. | 0. | | Weatherization of homes. |
| | | | | | |
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Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Part I, Line 2:

This is highly dependent on the contract. For all grants to individuals

there are detailed monitoring requirements and our monitoring compliance is

overseen by Maine State Housing Authority. These are federal pass-throughs

and are subject to single audits.

Part II, line 1, Column (h):

Name of Organization or Government: Crossroads for Women, Inc.

(h) Purpose of Grant or Assistance: TOA is providing the Positive

Part IV | Supplemental Information

Parenting Program (Triple P) program services and Crossroads for Women,

Inc. (CFW) is delivering the Matrix Model Intensive Outpatient Treatment

(Matrix Model). TOA is the lead agency and CFW is the award

sub-recipient.

Name of Organization or Government: Aroostook County Action Program, Inc.

(h) Purpose of Grant or Assistance: TOA is providing youth engagement

services in district 2. Because the contract requires statewide

staffing, subcontractors will employ district-level youth engagement

staff in all other public health districts.

Name of Organization or Government: Healthy Acadia

(h) Purpose of Grant or Assistance: TOA is providing youth engagement services in district 2. Because the contract requires statewide staffing, subcontractors will employ district-level youth engagement staff in all other public health districts.

Name of Organization or Government:

Healthy Communities Of The Capital Area

(h) Purpose of Grant or Assistance: TOA is providing youth engagement services in district 2. Because the contract requires statewide staffing, subcontractors will employ district-level youth engagement staff in all other public health districts.

Name of Organization or Government: Healthy Community Coalition

(h) Purpose of Grant or Assistance: TOA is providing youth engagement services in district 2. Because the contract requires statewide staffing, subcontractors will employ district-level youth engagement

Schedule I (Form 990)

Part IV | Supplemental Information

staff in all other public health districts.

Name of Organization or Government: Out Maine

(h) Purpose of Grant or Assistance: TOA is providing youth engagement services in district 2. Because the contract requires statewide staffing, subcontractors will employ district-level youth engagement staff in all other public health districts.

Name of Organization or Government: Penobscot Nation

(h) Purpose of Grant or Assistance: TOA is providing youth engagement services in district 2. Because the contract requires statewide staffing, subcontractors will employ district-level youth engagement staff in all other public health districts.

Name of Organization or Government: River Coalition

(h) Purpose of Grant or Assistance: TOA is providing youth engagement services in district 2. Because the contract requires statewide staffing, subcontractors will employ district-level youth engagement staff in all other public health districts.

Name of Organization or Government: Southern Maine Health Care

(h) Purpose of Grant or Assistance: TOA is providing youth engagement services in district 2. Because the contract requires statewide staffing, subcontractors will employ district-level youth engagement staff in all other public health districts.

Schedule I (Form 990)

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990.

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Department of the Treasury

Internal Revenue Service

The Opportunity Alliance

Employer identification number 01-0274725

| Pa | art I Questions Regarding Compensation | | | |
|----|--|----|-----|----------|
| | | | Yes | No |
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, | | | |
| | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. | | | |
| | First-class or charter travel Housing allowance or residence for personal use | | | |
| | Travel for companions Payments for business use of personal residence | | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | |
| | Discretionary spending account Personal services (such as, maid, chauffeur, chef) | | | |
| | | | | |
| b | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or | | | |
| | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | 1b | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, | | | |
| | trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? | 2 | | |
| _ | | | | |
| 3 | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's | | | |
| | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to | | | |
| | establish compensation of the CEO/Executive Director, but explain in Part III. | | | |
| | X Compensation committee | | | |
| | Independent compensation consultant X Compensation survey or study | | | |
| | Form 990 of other organizations X Approval by the board or compensation committee | | | |
| 4 | During the year did any parago listed on Form 000 Part VIII. Section A. line 1s, with respect to the filing | | | |
| 4 | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: | | | |
| 9 | | 4a | | х |
| h | Receive a severance payment or change-of-control payment? Participate in, or receive payment from, a supplemental nonqualified retirement plan? | 4b | | X |
| C | Participate in, or receive payment from, an equity-based compensation arrangement? | 4c | | X |
| · | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | |
| | | | | |
| | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. | | | |
| 5 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the revenues of: | | | |
| а | The organization? | 5a | | Х |
| | Any related organization? | 5b | | Х |
| | If "Yes" on line 5a or 5b, describe in Part III. | | | |
| 6 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the net earnings of: | | | |
| а | The organization? | 6a | | X |
| b | Any related organization? | 6b | | Х |
| | If "Yes" on line 6a or 6b, describe in Part III. | | | |
| 7 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments | | 37 | |
| _ | not described on lines 5 and 6? If "Yes," describe in Part III | 7 | X | |
| 8 | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the | | | 37 |
| _ | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III | 8 | | X |
| 9 | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in | | | |
| | Regulations section 53.4958-6(c)? | 9 | | <u> </u> |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2016

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | (B) Breakdown of | W-2 and/or 1099-MI | SC compensation | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) |
|--------------------------|--------------------------|-------------------------------------|-------------------------------------|-----------------------------------|-------------------------|------------------------------------|---|
| (A) Name and Title | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation | Denenis | (6)(1)-(0) | reported as deferred on prior Form 990 |
| (1) Michael J. Tarpinian | 192,460. | 10,000. | 6,747. | 7,453. | 14,876. | 231,536. | 0. |
| President & CEO | | 0. | 0. | 0. | 0. | 0. | 0. |
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| Part III Supplemental Information | | | | | | | |
|--|--|--|--|--|--|--|--|
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. | | | | | | | |
| | | | | | | | |
| Part I, Line 7: | | | | | | | |
| The Executive Committee voted to give Mike Tarpinian a bonus in lieu of a | | | | | | | |
| raise. | | | | | | | |
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SCHEDULE K (Form 990)

Department of the Treasury Internal Revenue Service **Supplemental Information on Tax-Exempt Bonds**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

► Attach to Form 990. Information about Schedule K (Form 990) and its instructions is at www.irs.gov/form990.

2016
Open to Public Inspection

Name of the organization

The Opportunity Alliance

Employer identification number 01-0274725

| The Opportun. | icy Allia | 1100 | | | | | | | <u> </u> | 4 / 4 | 145 | | |
|--|----------------------------|-----------------|-----------------|---------------------|----------|------------|------------------|--------|----------|------------------|---------|--------|---|
| Part I Bond Issues | | | | | | | | | | | | | |
| (a) Issuer name | (b) Issuer EIN | (c) CUSIP# | (d) Date issued | d (e) Issu | ue price | (f) Descri | ption of purpose | (g) De | efeased | (h) On of is: | | (i) Po | |
| | | | | | | | | Yes | No | Yes | No | Yes | N |
| AMHHEFA Series 2015A BondO | 1-0314384 | 5604273W4 | 07/30/1 | 3,647 | ,808. | Bond re | financing | г | Х | | Х | Х | |
| В | | | | | | | | | | | | | |
| С | | | | | | | | | | | | | L |
| D | | | | | | | | | | | | | L |
| Part II Proceeds | | | | | | | | | | | | | |
| 1 Amount of bonds retired | | | <u> </u> | <u>x</u> 52,285. | | В | C | | | | D | | |
| 2 Amount of bonds legally defeased | | | *** | , | | | | | | | | | _ |
| 3 Total proceeds of issue | | | | 47,808. | | | | | | | | | |
| 4 Gross proceeds in reserve funds | | | | , , , , , | | | | | | | | | |
| 5 Capitalized interest from proceeds | | | | | | | | | | | | | _ |
| 6 Proceeds in refunding escrows | | | | | | | | | | | | | |
| 7 Issuance costs from proceeds | | | | 52,094. | | | | | | | | | |
| 8 Credit enhancement from proceeds | | | | | | | | | | | | | |
| 9 Working capital expenditures from proceeds | | | | | | | | | | | | | |
| 10 Capital expenditures from proceeds | | | | | | | | | | | | | |
| 11 Other spent proceeds | | | 2 5 | 35,714. | | | | | | | | | |
| 12 Other unspent proceeds | | | | | | | | | | | | | |
| 13 Year of substantial completion | | | | 2015 | | | | | | | | | |
| | | | Yes | No | Yes | No | Yes | No | | Yes | | No | |
| 14 Were the bonds issued as part of a current refun | ding issue? | | X | | | | | | | | | | |
| 15 Were the bonds issued as part of an advance ref | unding issue? | | | X | | | | | | | | | |
| 16 Has the final allocation of proceeds been made? | | | | | | | | | | | | | |
| 17 Does the organization maintain adequate books and records to su | pport the final allocation | on of proceeds? | X | | | | | | | | | | |
| Part III Private Business Use | | | | | | | | | | | | | |
| | | | - | 4 | | В | C | | | | D | | |
| 1 Was the organization a partner in a partnership, or | | | Yes | No | Yes | No | Yes | No | | Yes | \bot | No | |
| which owned property financed by tax-exempt be | | | | X | | | | | \perp | | \perp | | |
| 2 Are there any lease arrangements that may result | | | | | | | | | | | | | |
| bond-financed property? | | | | X | | | | | | | | | |

| Pa | rt III Private Business Use (Continued) | | | | | | | | |
|----|--|-----|----|-----|----|----------|----|-----|----|
| | | | A | ı | В | (| С | ſ | D |
| 3a | Are there any management or service contracts that may result in private | Yes | No | Yes | No | Yes | No | Yes | No |
| | business use of bond-financed property? | | X | | | | | | |
| b | If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside | | | | | | | | |
| | counsel to review any management or service contracts relating to the financed property? | | | | | | | | |
| C | Are there any research agreements that may result in private business use of bond-financed property? | | X | | | | | | |
| c | If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside | | | | | | | | |
| | counsel to review any research agreements relating to the financed property? | | | | | | | | |
| 4 | Enter the percentage of financed property used in a private business use by | | | | | | | | |
| | entities other than a section 501(c)(3) organization or a state or local government | | % | | % | | % | | % |
| 5 | Enter the percentage of financed property used in a private business use as a result of | | | | | | | | |
| | unrelated trade or business activity carried on by your organization, another | | | | | 1 | | | |
| | section 501(c)(3) organization, or a state or local government | | % | | % | | % | | % |
| 6 | Total of lines 4 and 5 | | % | | % | | % | | % |
| 7 | Does the bond issue meet the private security or payment test? | | X | | | | | | |
| 8a | Has there been a sale or disposition of any of the bond-financed property to a non- | | | | | | | | |
| | governmental person other than a 501(c)(3) organization since the bonds were issued? | | X | | | | | | |
| b | If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed | | | | | | | | |
| | of | | % | | % | | % | | % |
| c | If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections | | | | | | | | |
| | 1.141-12 and 1.145-2? | | | | | | | | |
| 9 | Has the organization established written procedures to ensure that all nonqualified | | | | | | | | |
| | bonds of the issue are remediated in accordance with the requirements under | | | | | | | | |
| | Regulations sections 1.141-12 and 1.145-2? | | X | | | | | | |
| Pa | rt IV Arbitrage | | | | | | | | |
| | | | Ą | 1 | В | | Ç | Г | D |
| 1 | Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and | Yes | No | Yes | No | Yes | No | Yes | No |
| | Penalty in Lieu of Arbitrage Rebate? | | X | | | | | | |
| 2 | If "No" to line 1, did the following apply? | | | | | | | | |
| a | Rebate not due yet? | | X | | | <u> </u> | | | |
| b | Exception to rebate? | Х | | | | | | | |
| | No rebate due? | | X | | | | | | |
| | If "Yes" to line 2c, provide in Part VI the date the rebate computation was | | | | | | | | |
| | performed | | | | | | | | |
| _3 | Is the bond issue a variable rate issue? | | X | | | <u> </u> | | | |
| 4a | Has the organization or the governmental issuer entered into a qualified | | | | | | | | |
| | hedge with respect to the bond issue? | | X | | | | | | |
| | Name of provider | | | | | | | | |
| | Term of hedge | | | | | | | | |
| | Was the hedge superintegrated? | | | | | | | | |
| | Was the hedge terminated? | | | | | | | | |

| Part IV Arbitrage (Continued) | | | | | | | | |
|---|------------|---------------|----------|----|-----|----|-----|----|
| | Α | | | 3 | | С | [|) |
| | Yes | No | Yes | No | Yes | No | Yes | No |
| 5a Were gross proceeds invested in a guaranteed investment contract (GIC)? | | X | | | | | | |
| b Name of provider | | | | | | | | |
| c Term of GIC | | | | | | | | |
| d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? | | | | | | | | |
| 6 Were any gross proceeds invested beyond an available temporary period? | | Х | | | | | | |
| 7 Has the organization established written procedures to monitor the requirements of | | | | | | | | |
| section 148? | | X | | | | | | |
| Part V Procedures To Undertake Corrective Action | | | | | | | | , |
| | | A | | 3 | | C | |) |
| | Yes | No | Yes | No | Yes | No | Yes | No |
| Has the organization established written procedures to ensure that violations of | | | | | | | | |
| federal tax requirements are timely identified and corrected through the voluntary | | | | | | | | 1 |
| closing agreement program if self-remediation isn't available under applicable | | | | | | | | 1 |
| regulations? | | X | | | | | | 1 |
| Part VI Supplemental Information. Provide additional information for responses to questions | on Schedul | e K. See inst | ructions | | | | • | |
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SCHEDULE L

(Form 990 or 990-EZ)

Transactions With Interested Persons

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ.

Department of the Treasury Internal Revenue Service

▶ Information about Schedule L (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2016

Open To Public Inspection

Name of the organization
The Opportunity Alliance

Employer identification number
01-0274725

| T | 'he Opp | or | tunity A | .11i | anc | e | | | | | | 747 | 25 | | |
|-----------------------------------|----------------------------------|--------------|------------------------|---------|-----------------|-------------|------------------------|-------------|---------------------|-------------|----------------|-----------------------------------|----------|---------|----------|
| Part I Excess Bene | fit Transa | acti | ons (section 50 | 01(c)(3 |), sect | ion 501 | (c)(4), and 50 |)1(c) | (29) organizatior | ns only | /). | | | | |
| Complete if the c | organization | ansv | vered "Yes" on I | Form 9 | 990, Pa | art IV, lir | ne 25a or 25l | o, or | Form 990-EZ, P | art V, | line 40 |)b. | | | |
| 1 | | (b) R | Relationship betv | ween o | disqual | lified | | | | | | | (d) | Corre | cted? |
| (a) Name of disqualified p | erson | | person and or | ganiza | ation | | (0 |) De | escription of tran | isactio | n | | Ye | es | No |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
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| | | | | | | | | | | | | | | | |
| 2 Enter the amount of tax i | ncurred by t | he o | rganization man | agers | or disc | qualified | persons du | ring | the year under | | | | | | |
| | | | | | | | | | | | | | | | |
| 3 Enter the amount of tax, | if any, on lin | e 2, a | above, reimburs | ed by | the or | ganizati | on | | | | > \$ | | | | |
| Part II Loans to and | I/au Fuana | l.a.t | avastad Dav | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| Complete if the c | - | | | | | , Part V, | line 38a or I | Form | n 990, Part IV, lir | ne 26; | or if th | ie orga | anizatio | on | |
| reported an amo | | | | | ∠. an to or | (-) | Ovininal | 1,0 | N D allamana alima | (-1) | l.a. | (h) Ap | oroved | /:\ \// | ritten |
| (a) Name of interested person | (b) Relations with organizations | ation | (c) Purpose of loan | fron | n the | | Original oal amount | (1 |) Balance due | (g) defa | | (h) App by boa comm | ard or | agree | ment? |
| , | | | | To | zation? From | l'' | | | | Yes | | Yes | | Yes | No |
| | | - | | 10 | FIOIII | | | | | res | No | res | No | res | INO |
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| Total | | | | | | | > \$ | | | | | | | | |
| Part III Grants or As | sistance | Ber | nefiting Inter | este | d Pe | rsons. | | | | | | | | | |
| Complete if the c | organization | ansv | vered "Yes" on I | Form 9 | 990, Pa | art IV, Iir | ne 27. | | | | | | | | |
| (a) Name of interested p | person | (| b) Relationship | | | | Amount of | | (d) Type | | | , , | Purp | | f |
| | | | interested pers | | d | l a | ssistance | | assistan | ce | | á | assista | ance | |
| | | _ | - trio organiza | 2011 | | | | | | | \dashv | | | | |
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LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2016

| Part IV Business Transactions Involv | ing Interested Persons. | | | | | | | | | |
|--|---|---------------------------|--------------------------------|--|--|--|--|--|--|--|
| Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c. (a) Name of interested person. (b) Polationship between interested. (c) Amount of line (d) Description of line (e) Sharing of line (e) | | | | | | | | | | |
| (a) Name of interested person | (b) Relationship between interested person and the organization | (c) Amount of transaction | (d) Description of transaction | organization's revenues? | | | | | | |
| | | | | Yes No | | | | | | |
| Jean E. Cousins | Family member of Th | 85,441. | Employment | X | | | | | | |
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| Dort V Consulars and all before attack | | | | | | | | | | |
| Part V Supplemental Information Provide additional information for response | onses to questions on Schedule L (see | instructions). | | | | | | | | |
| Sch L, Part IV, Business T | ransactions Involvi | ng Interest | ed Persons: | | | | | | | |
| (a) Name of Person: Jean E | . Cousins | | | | | | | | | |
| (b) Relationship Between I | interested Person an | d Organizat | ion: | | | | | | | |
| Family member of Thomas Sa | | | | | | | | | | |
| Tunity member of filomed be | rearrey, Board charr | | | | | | | | | |
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SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

The Opportunity Alliance

► Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.

Employer identification number

01-0274725

| Pai | rt I Types of Property | | | | | | | | |
|----------------------|--|----------------|-------------------------------|--|------------|------------------|----------|----------------|--------|
| | | (a) | (b) | (c) | | (d) | | | |
| | | Check if | Number of contributions or | Noncash contrib amounts report | | Method of de | | • | _ |
| | | applicable | | Form 990, Part VII | | noncash contribu | ition ai | mount | 5 |
| 1 | Art - Works of art | | | , | , , | | | | |
| 2 | Art - Historical treasures | | | | | | | | |
| 3 | Art - Fractional interests | | | | | | | | |
| 4 | Books and publications | X | | 3 | ,000. | By donor | | | |
| 5 | Clothing and household goods | X | | | | By donor | | | |
| 6 | Cars and other vehicles | | | | | - | | | |
| 7 | Boats and planes | | | | | | | | |
| 8 | Intellectual property | | | | | | | | |
| 9 | Securities - Publicly traded | X | 4 | 36 | ,069. | Shares sold | | | |
| 10 | Securities - Closely held stock | | | | | | | | |
| 11 | Securities - Partnership, LLC, or | | | | | | | | |
| | trust interests | | | | | | | | |
| 12 | Securities - Miscellaneous | | | | | | | | |
| 13 | Qualified conservation contribution - | | | | | | | | |
| | Historic structures | | | | | | | | |
| 14 | Qualified conservation contribution - Other | | | | | | | | |
| 15 | Real estate - Residential | | | | | | | | |
| 16 | Real estate - Commercial | | | | | | | | |
| 17 | Real estate - Other | | | | | | | | |
| 18 | Collectibles | | | | | | | | |
| 19 | Food inventory | | | | | | | | |
| 20 | Drugs and medical supplies | | | | | | | | |
| 21 | Taxidermy | | | | | | | | |
| 22 | Historical artifacts | | | | | | | | |
| 23 | Scientific specimens | | | | | | | | |
| 23 24 | Archeological artifacts | | | | | | | | |
| 2 4 25 | Other (Holiday Gifts) | X | 222 | 5.2 | 101. | By donor | | | |
| | Other (Backpacks) | X | 200 | | | By donor | | | |
| 26 | Other Other Silent Auctio) | X | 74 | | | By donor | | | |
| 27 | ` ' | - 21 | / = | 0 | , / 1 0 • | by donor | | | |
| 28 29 | Other () | ation during | the toy year for a | antributions | | | | | |
| 29 | Number of Forms 8283 received by the organiz for which the organization completed Form 828 | | • | | 29 | | | | |
| | for which the organization completed Form 626 | os, Part IV, I | Jonee Acknowled(| gernent L | 29 | | | Vaa | No. |
| 30- | During the year, did the organization receive by | , contributio | in any proporty | norted in Bort Line | e 1 thro | ah 28 that it | | Yes | No |
| Sua | | | | | | | | | |
| | must hold for at least three years from the date | | | | | | 20- | | X |
| L | exempt purposes for the entire holding period? | | | | | | 30a | | - 41 |
| | If "Yes," describe the arrangement in Part II. | olicy that " | auiros tha raviour | of any nonatandar | d contribe | itions? | 24 | х | |
| 31 | Does the organization have a gift acceptance p | | | | | | 31 | 21 | |
| 32a | Does the organization hire or use third parties of | | _ | | | | 20- | | х |
| 1. | contributions? | | | | | | 32a | | Λ |
| | If "Yes," describe in Part II. | -l | | والمالية و | (a) is -!: | اد ماد | | | |
| 33 | If the organization didn't report an amount in co | oiumn (c) fo | r a type of property | y for which column | (a) is che | ескеа, | | | |
| 1114 | describe in Part II. For Paperwork Reduction Act Notice, see t | lba lasturi | tions for Farm 22 | 0 | | Och calule \$4 | /Fa::::: | 000) (| 2046 |
| LHA | FOR Paperwork neudotion Act Notice, see 1 | me mstruc | uons ior Form 99 | u. | | Schedule M | (rorm | ઝઝ∪) (. | ZU 10) |

Schedule M (Form 990) (2016)

Schedule M (Form 990) (2016)

632142 08-23-16

SCHEDULE O

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

2016
Open to Public Inspection

OMB No. 1545-0047

Name of the organization

The Opportunity Alliance

Employer identification number 01-0274725

Form 990, Part III, Line 4a, Program Service Accomplishments:

own goals and nurture the development of their children. Head Start

sites are located throughout Cumberland County. Head Start is part/day

part/year. Free program to qualifying families.

-Public PreK Partnerships: Head Start partners with the Public School

System. Head Start and Department of Education funds are used to

deliver this model. In these classrooms, transportation is provided by
the school districts.

-Child Care: Offered full-day/full year. We serve children 6 weeks to 5 years old. Subsidized child care fees are on a sliding scale and are based on household income and family size.

-Maine Families: Works in partnership with expectant parents and
parents of babies and toddlers to ensure safe home environments,
promote healthy growth and development for babies and young children,
and provide key connections to needed services.

-CDA Development Center: Offers training for the Child Development
Associate credential. The CDA credential is recognized nationally as
the quality standard for professional early childhood educators. CDA
training helps teachers work effectively with infants, toddlers,
preschoolers and their families in either a center-based or family
childcare setting.

| The Opportunity Alliance | 01-0274725 |
|--|----------------|
| Nutrition Services: | |
| | |
| Our Nutrition programs aim to promote child and family we | llness by |
| providing nutrition services that supplement and complime | nt those of |
| the home and community. Our Nutrition Services include: | |
| -Women, Infants and Children (WIC): WIC is a nutritional | education |
| program which provides supplemental foods to promote good | |
| pregnant, postpartum, and breastfeeding women, and infant | s and children |
| up to age 5. | |
| | |
| -Summer Food Service Program: We collaborate with numerou | s community |
| partners and volunteers to ensure that meals are available | e |
| Monday-Friday for children during the summer months when | school is out. |
| | |
| -Kids Katering: provides quality, nutritious affordable a | nd accessible |
| meals to children and seniors. | |
| Harm 000 Bart III Iina 4h Brancon Garria Annon linka | |
| Form 990, Part III, Line 4b, Program Service Accomplishme | mus: |
| -Children's Outpatient Therapy: offers outpatient therapy | in both York |
| and Cumberland counties. Licensed therapists work with fa | milies to |
| create a therapy best matched to the child's and family's | strengths and |
| needs. | |
| | |
| -Children's Behavorial Health Home: an integrated approach | h for |
| management of physical and mental health needs. For child | ren with any |
| emotional or behavorial disturbance, it offers a new refe | rence of |

Name of the organization **Employer identification number** The Opportunity Alliance 01-0274725 managed care. This service can also help the child and family access social services, transportation, and other supports. -Therapeutic Foster Care: for children and youth removed from their homes by DHHS because of abuse or neglect. Given their experiences, many of these children need additional supervision, stability and care, often at a moment's notice. -Homeless Youth Services: provides intensive case management for homeless & street youth, boys and girls ages six to 21. Our Homeless Youth Services (HYS) case managers focus on supporting and stabilizing the client's entire family - siblings and parents, too. -Behavioral Health Services at Long Creek Youth Development Center: provides comprehensive clinical services to youth ages 11-20 residing at the Long Creek Youth Development Center and to their family members. -Young Parent Program: a parenting education program for young parents who are pregnant, parenting, and or working on reunification. We partner with young parents to support healthy attachments, child development, and connection to community with family centered case management; prenatal education; infant and toddler development; and parenting classes. -22 Park Avenue: offers housing for six homeless, pregnant or parenting people up to age 22 and their children. The program's goal is to give homeless parents the skills and support they need to feel empowered to

make smart decisions and positive choices for their families.

Schedule O (Form 990 or 990-EZ) (2016) Name of the organization **Employer identification number** The Opportunity Alliance 01-0274725 -Edgewood: is a six-bed residential treatment program for youth ages 16 to 21 designed to offer intensive, focused treatment and rehabilitative services to promote a successful return of the youth/young adult to family or community and self-sufficiency. -Trauma Informed High Fidelity Wraparound: strictly adhering to the practice of High Fidelity Wraparound as defined by the National Wraparound Initiative, our Trauma Informed High Fidelity Wraparound program works with youth involved in the juvenile justice system and their families statewide. -Adolescent Community Integration Services: We work with homeless adolescents through our MaineStay residence. Community Integration Service at MaineStay focuses on assisting the adolescents (ages 16-21) plan and implement their goals while residing at MaineStay and once the adolescent leaves MaineStay, whether or not they have completed the full residential program. -Behavioral Health Home: a partnership with local Health Home practices with a goal of better managing the integrated physical and behavioral health needs of eligible adults and improving the mental and physical health outcomes for individuals living with severe and persistent mental illness and co-occurring disorders.

-Peer Wellness Program: for the clients within the Behavioral Health Home, the peer-led wellness groups are facilitated by Peer and Family Health Navigators who have diverse lived experience and share their

Name of the organization **Employer identification number** The Opportunity Alliance 01-0274725 stories of living with and overcoming mental health struggles. The wellness programming includes workshops, a drop-in group focused on nourishing the body mind and soul while fostering community inclusion. -RISE: A community-based reintegration and independent living home for transition age young men committed at Long Creek Youth Development Center. This programs helps the youth with housing, independent living skills, education, and employment development. Adult Mental Health Services: -Community Support Services (CSS): provides adult case management for individuals diagnosed with a mental illness and possibly co-occurring addiction disorder. -Adult Community Integration Services: For individuals diagnosed with mental illness and possibly co-occurring disorder who are homeless or at risk of homelessness. -The Women's Project: is a targeted case management program for women affected by substance use (their own or others). The Women's Project addresses barriers to treatment and recovery. The staff also provides information and referral to additional services and supports. -MaineStay: A Portland-based collaborative program includes an eight-bed residential treatment facility and support services for young adults, 18-25, struggling with homelessness and mental illness.

Name of the organization **Employer identification number** The Opportunity Alliance 01-0274725 -The Bridge: a 12 bed short term residential treatment program for homeless adults with a major mental illness, provides a comprehensive treatment program that assists residents with securing long-term housing while stabilizing their mental health and connecting them to community resources and supports. The Bridge is staffed 24/7 for mental health support and medication administration. -Gordon Green: An eight-bed permanent residence providing intensive treatment and support for elderly adults under guardianship with a combination of challenges including mental illness and disabilities related to age or physical impairments. -Helen Winslow Ray House: A seven-bed comprehensive rehabilitation residence providing support, counseling and advocacy for adults with a major mental illness. -Morrison Place at Randall Street: A 12-bed treatment facility offering intensive individualized treatment of homeless adults with co-occurring mental health and substance abuse issues. Crisis Services: -Cumberland County Crisis Response: a comprehensive 24-hour mental health crisis system offering phone and face-to-face crisis intervention and stabilization services, including: -774-HELP: Available 24 hours a day, 365 days a year, 774-HELP(4357) offers immediate access to crisis intervention, suicide

Name of the organization **Employer identification number** The Opportunity Alliance 01-0274725 prevention/intervention, crisis/supportive counseling, problem solving services to adults and children throughout Cumberland County. -Mobile Outreach: Available 24- hours a day, 365 days a year, Mobile Outreach offers face to face crisis intervention services for adults, families and children during a mental health crisis. A range of services includes crisis assessment and intervention and stabilization services. -Peer & Family Navigators: Peer & Family Navigators are consumers of mental health/substance use services and are currently in recovery. They are an integral part of the Mobile Outreach team providing short term supports to help others become and stay engaged in the recovery process to promote recovery. -Mental Health/Police Liaison: Working closely with the Portland Police Department, this specially trained staff-person provides crisis intervention, assessment, and assistance in facilitating crisis services. -Broadway Crossings: a short-term therapeutic, crisis stabilization unit that is an alternative to hospitalization for adults experiencing a mental health crisis. Form 990, Part III, Line 4c, Program Service Accomplishments: program that meets their particular parenting needs. Through individualized support, weekly group meetings, and connection to resources, we help parents define goals, reduce stress, and strengthen

Name of the organization **Employer identification number** The Opportunity Alliance 01-0274725 their relationships with their children. -STRONG Fathers: a program that helps men to become more skilled and active parents through classes, workshops, discussion groups, family activities, and individual mentoring. -Mediation Services: trained volunteer mediators help people defuse potentially destructive conflicts. This program is run entirely on private donations sought through grants and fundraising efforts. Our mediation program is free and open to anyone who needs the service regardless of ability to pay. -Community Services Case Management: staff provides brief crisis intervention, assessment, work plan development, and information and referral. -General Assistance Administration: Through contracts with approximately nine towns in Cumberland County, we serve as the General Assistance Administrators assessing and granting funds to income-eligible individuals and linking them to additional services. -Healthcare Navigator: The Affordable Care Act (ACA) brings new requirements for individuals and employers and new options for affordable health coverage for many Mainers. The Healthcare Navigator can assist in enrolling through the ACA marketplace and understanding the new rights, protections, and changes to current government health care programs.

Schedule O (Form 990 or 990-EZ) (2016) Name of the organization **Employer identification number** The Opportunity Alliance 01-0274725 -Community Partnerships for Protecting Children (CPPC): a locally driven, national initiative that aims to enhance the lives of children and their families by engaging neighbors and communities to support families before there is a need for more disruptive and costly intervention. -The Parkside Neighborhood Center: works to strengthen individuals & families living in the Parkside neighborhood of Portland by offering educational and cultural opportunities to connect diverse neighbors and promote social and physical well-being. The Center's programming adapts to emerging needs, the list of current program offerings is subject to change. -The Next Step Loan Fund: is a low interest micro loan program created to help small business owners in Cumberland County start or expand their business, offering a "next step" to a more secure, economically independent life. -Westbrook Children's Project: promotes healthy development for Westbrook children and youth in an effort to reduce the risks of truancy, school dropouts, substance abuse, juvenile delinquency. -Maine Youth Action Network (MYAN): Through skill building trainings, networking, leadership opportunities and technical assistance, MYAN empowers and prepares youth to be proactive, involved leaders in their

schools and communities .

⁻Foster Grandparents & Senior Companions (Senior Volunteer Programs):

Name of the organization **Employer identification number** The Opportunity Alliance 01-0274725 provides meaningful volunteer opportunities for people age 55 and over, interested in meeting critical community needs in school, child development centers, Head Start, adult day programs and private homes throughout York and Cumberland counties. Volunteers living at less than 200% of poverty are eligible to receive a non-taxable stipend in return for a 15 - 40 hour a week commitment. -The Public Health Program: a coalition of communities in western Cumberland County with representatives from health care organizations, nonprofit agencies, schools, law enforcement, and youth to raise awareness of public health. -2-1-1 Maine: a statewide health and human services information and referral system. It is an easy-to-remember three digit telephone number that helps people in accessing health and human services in their community. -Housing & Energy Services: Housing and Energy Services provide relief for income eligible households in heating and energy costs, affordable housing, and repair or replacement of household heating and energy equipment. - Resident-Led Community Building (RLCB) attempts to help transform target neighborhoods into communities where individuals and families know each other, care about each other and eventually take care of each other. It does not operate as a stand-alone program, but rather serves as a catalyst to empower communities to achieve what they want for

their children, families and neighborhoods. RLCB gets residents better

Name of the organization
The Opportunity Alliance

Employer identification number 01-0274725

connected to existing resources and leverages the natural assets that exist in our neighborhoods.

Form 990, Part VI, Section B, line 11b:

The draft is reviewed by the CFO. The draft is then presented to the

Finance Committee by the audit firm. The Finance Committee reviews and

makes a recommendation to the full Board of Trustees to approve. The Board

of Trustees approves.

Form 990, Part VI, Section B, Line 12c:

The conflict of interest policy or ethics policy is reviewed annually.

Statements are sent annually to the Board of Trustees and are signed,
returned, and maintained on file. Statements are reviewed by the President.

Form 990, Part VI, Section B, Line 15a:

Human Resources is responsible for maintaining current tools to measure market value compensation including surveys at the national, state and industry level. Job descriptions are assigned to various ranges of pay using a matrix that measures responsibility/complexity of job function. Changes to base pay are non-routine and supported with documentation. Supervisors approve compensation. Annually, the Executive Committee acts as a Compensation Committee to review compensation of the President and makes a recommendation to the Board of Trustees, who approves.

Form 990, Part VI, Section C, Line 19:

The bylaws, governing policies and audited financial statements are maintained at the administrative offices and are provided to the public upon request.

| The Opportunity Alliance | 01-0274725 |
|--|------------|
| | |
| Form 990, Part X, Line 10: Land, Buildings, and Equipmen | t |
| Section 1.263(a)-3(n) Election: | |
| | |
| The Opportunity Alliance | |
| 50 Lydia Lane | |
| South Portland, ME 04106 | |
| EIN 01-0274725 | |
| Section 1.263(a)-3(n) Election: | |
| | |
| The Opportunity Alliance is electing to capitalize repai | r and |
| maintenance costs under Regulation Section 1.263(a)-3(n) | • |
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SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

Department of the Treasury Internal Revenue Service ▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990. Open to Public Inspection

OMB No. 1545-0047

Name of the organization

The Opportunity Alliance

Employer identification number 01-0274725

| (a) | (b) | (c) | (d) | (e) | (f) |
|--|---------------------------|---|--------------|--------------------|---------------------------|
| Name, address, and EIN (if applicable) of disregarded entity | Primary activity | Legal domicile (state or foreign country) | Total income | End-of-year assets | Direct controlling entity |
| 0 Monument Square, LLC - 56-2519539 | | | | | |
| 50 Monument Square | Own and Manage Commercial | | | | The Opportunity |
| Portland, ME 04101 | Property | Maine | 0. | 0. | Alliance |
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organizations during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section | (f) Direct controlling entity | contr | (g) on 512(b)(13) ontrolled entity? | |
|--|-----------------------------|---|-------------------------------|---------------------------------------|-------------------------------|-------|--|--|
| | | , , , , , , , , , , , , , , , , , , , | | 501(c)(3)) | | Yes | No | |
| Ingraham Housing Corporation - 01-0495250 | Obtains low income housing | | | | | | | |
| 50 Monument Square | financing and lease | | | | The Opportunity | | | |
| Portland, ME 04101 | properties | Maine | 501(c)(3) | Line 12a, I | Alliance | X | | |
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For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2016

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

| (a) | (b) | (c) | (d) | (e) | (f) | (g) | (1 | h) | (i) | (j) | (k) |
|--|------------------|-------------------|--|--|----------------|----------|-----------|-----------|--|----------|------------|
| Name, address, and EIN of related organization | Primary activity | Legal domicile | Direct controlling | Predominant income (related, unrelated, excluded from tax under sections 512-514) | Share of total | Share of | Disprop | ortionate | Code V-UBI | General | Percentage |
| of related organization | | (state or foreign | related, unrelated, income end-of-year amoun allocations? 20 of Si | | amount in box | partner | ownership | | | | |
| | | country) | | sections 512-514) | | assets | Yes | No | amount in box 20 of Schedule K-1 (Form 1065) | Yes No | |
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Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | | ntity corp, income | (g) Share of end-of-year assets | (h) Percentage ownership | enti | o)(13) rolled ity? |
|--|--------------------------------|--------------------------------------|-------------------------------|---|--|--------------------|--|--------------------------------|------|--------------------------|
| | | country) | | , | | | | Yes | No | |
| | | | | | | | | | | |
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Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

Yes No

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

| а | Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity | | | | 1a | | X | | | | | |
|---|---|---------------|-----------------------------|---|---------|--------|------|--|--|--|--|--|
| | Gift, grant, or capital contribution to related organization(s) | | | | 1b | | X | | | | | |
| С | Gift, grant, or capital contribution from related organization(s) | | | | 1c | | X | | | | | |
| d | Loans or loan guarantees to or for related organization(s) | | | | 1d | X | | | | | | |
| е | Loans or loan guarantees by related organization(s) | | | | 1e | | X | | | | | |
| | | | | | | | | | | | | |
| f | Dividends from related organization(s) | | | | 1f | | X | | | | | |
| g | Sale of assets to related organization(s) | | | | 1g | | X | | | | | |
| h | h Purchase of assets from related organization(s) | | | | | | | | | | | |
| i | Exchange of assets with related organization(s) | | | | 1i | | X | | | | | |
| j | Lease of facilities, equipment, or other assets to related organization(s) | | | | 1j | | X | | | | | |
| | | | | | | | | | | | | |
| k | Lease of facilities, equipment, or other assets from related organization(s) | | | | 1k | Х | | | | | | |
| | Performance of services or membership or fundraising solicitations for related organization(| | | | 11 | | X | | | | | |
| m Performance of services or membership or fundraising solicitations by related organization(s) | | | | | | | | | | | | |
| n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | | | | | | | | | | | | |
| o Sharing of paid employees with related organization(s) | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| p Reimbursement paid to related organization(s) for expenses | | | | | | | | | | | | |
| q | Reimbursement paid by related organization(s) for expenses | | | | 1q | | X | | | | | |
| | | | | | | | | | | | | |
| r | Other transfer of cash or property to related organization(s) | | | | 1r | | Х | | | | | |
| | Other transfer of cash or property from related organization(s) | | | | 1s | | X | | | | | |
| 2 | If the answer to any of the above is "Yes," see the instructions for information on who must | t complete th | nis line, including covered | relationships and transaction thresholds. | | | | | | | | |
| | (a) | (b) | (c) | (d) | | | | | | | | |
| | | saction | Amount involved | Method of determining amount inv | olved | | | | | | | |
| | typ | oe (a-s) | | | | | | | | | | |
| | | | | | | | | | | | | |
| 1) | Ingraham Housing Corporation | K | 138,355. | Cash Value | | | | | | | | |
| | | | | | | | | | | | | |
| 2) | | | | | | | | | | | | |
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| 3) | | | | | | | | | | | | |
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| 4) | | | | | | | | | | | | |
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| 5) | | | | | | | | | | | | |
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| 6) | | | | | | | | | | | | |
| 3216 | 63 09-06-16 | 65 | | Schedule F | R (Forr | n 990) | 2016 | | | | | |

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) Name, address, and EIN of entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Predominant income (related, unrelated, excluded from tax under sections 512-514) | (e) Are all partners se 501(c)(3) orgs.? Yes No | (f) Share of total income | (g) Share of end-of-year assets | (h) Disproptionate allocation | or- Code V-UBI amount in box 20 of Schedule K-1 | (j) General o managing partner? Yes No | (k) Percentage ownership |
|--|----------------------|---|---|--|---------------------------|--|-------------------------------|---|--|--------------------------------|
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